

**Illinois Power Agency**  
**Spring 2017 Procurement Events**  
**for Block Energy/Standard Products**  
**Request for Proposals**  
**Process and Rules**

DRAFT  
22 February 2017

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## **ARTICLE I. Introduction**

### **I.1. Overview**

- I.1.1. Pursuant to Illinois Public Act 95-0481, effective August 28, 2007 (the “Act”), including the Act’s amendments to the Public Utilities Act (“PUA”), on September 27, 2016 the Illinois Power Agency (“IPA”) filed a Procurement Plan with the Illinois Commerce Commission (“ICC” or “Commission”). The Procurement Plan provides for purchase of electric supply to serve certain customers of Ameren Illinois Company (“Ameren” or “AIC”), Commonwealth Edison Company (“ComEd”), and MidAmerican Energy Company (“MidAmerican” or “MEC”) over the five-year period beginning on June 1, 2017 and ending on May 31, 2022. Each of AIC, ComEd, and MEC is referred to as a “Company”.
- I.1.2. The ICC issued an Order on December 13, 2016 substantially approving the IPA’s Procurement Plan. For purposes of this document the “Procurement Plan” means the Procurement Plan as amended by this ICC Order.
- I.1.3. Pursuant to the Procurement Plan, in the Spring of 2017, a procurement event will be held to procure specific quantities of on-peak and off-peak energy in monthly periods from June 1, 2017 through May 31, 2020 to be delivered to AIC, a second procurement event will be held to procure specific quantities of on-peak and off-peak energy in monthly periods from June 1, 2017 through May 31, 2020 to be delivered to ComEd, and a third procurement event will be held to procure specific quantities of on-peak and off-peak energy in monthly periods from June 1, 2017 through May 31, 2019 to be delivered to MEC.
- I.1.4. For AIC, “Included Retail Customers” are residential and non-residential customers below 150 kW that are currently taking generation service under a fixed-price tariff and are included in the following customer classes: residential

(DS-1); non-residential less than 150 kW (DS-2); and lighting service (DS-5). For ComEd, “Included Retail Customers” are residential and non-residential customers below 100 kW that are currently taking generation service under a fixed-price tariff. For MEC, “Included Retail Customers” are residential, commercial, industrial, street lighting, and public authority customers that purchase power and energy from MEC under fixed-price bundled service tariffs. For each of AIC and ComEd, the requirements of Included Retail Customers will be met from a variety of sources including but not limited to the supply procured through this RFP, as well as supply procured through the 2016 RFPs, the 2015 RFPs, and the 2010 long-term RFPs. For MEC, the requirements of Included Retail Customers will be met from a variety of sources including but not limited to the supply procured through this RFP, as well as supply procured through the 2016 RFPs.

- I.1.5. The present document, in conjunction with all its appendices as described in more detail in Section I.5, constitutes the Request for Proposals (“RFP”) to solicit bids from suppliers for all three procurement events. This RFP is referred to as the “Standard Products RFP” or the “STP RFP”. The present document alone is referred to as the “RFP Rules”. The RFP Rules detail the qualification standards and bidding process.
- I.1.6. A “Proposal” is a response to this RFP. A supplier that submits any part of a response to this RFP is a “Bidder”. A Bidder presents a single Proposal for participation in any or all of the procurement events for AIC, ComEd, and MEC. Activities for all procurement events are held jointly and concurrently.
- I.1.7. A Proposal consists of two (2) parts. The first part of the Proposal (“Part 1 Proposal”) is the Bidder’s response to the qualification standards described in Article IV of these RFP Rules. The second part of the Proposal (“Part 2

Proposal”) includes the Bidder’s offers and financial support for these offers.

The Part 2 Proposal is described in detail in Article V.

I.1.8. In the Fall of 2017, a procurement event will again be held to procure specific quantities of on-peak and off-peak energy in monthly periods from October 1, 2017 through May 31, 2020 to be delivered to AIC, a second procurement event will be held to procure specific quantities of on-peak and off-peak energy in monthly periods from October 1, 2017 through May 31, 2020 to be delivered to ComEd, and a third procurement event will also be held to procure specific quantities of on-peak and off-peak energy in monthly periods from October 1, 2017 through May 31, 2019 to be delivered to MEC.

I.1.9. The IPA has retained NERA Economic Consulting (“NERA”) as the Procurement Administrator for the procurement events. The ICC has retained Bates White, LLC (“Bates White”) as the Procurement Monitor.<sup>1</sup> The Procurement Monitor will monitor and report on the progress of the procurement events for the ICC.

I.1.10. Capitalized terms in this document are defined explicitly herein unless explicit reference is made to another document.

## **I.2. Products and Bids**

I.2.1. All on-peak hours in a given month constitute the “On-Peak Segment” for that month. All off-peak hours constitute the “Off-Peak Segment” for that month. A “Product” is a constant quantity of energy to be supplied to a Company at the delivery point specified by that Company in either the On-Peak Segment or the

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<sup>1</sup> Boston Pacific Company, Inc., the ICC’s previous Procurement Monitor, joined forces with Bates White as of November 1, 2016.

Off-Peak Segment of a specific month. There are thus potentially twenty-four (24) Products for each Company and each year.

I.2.2. The “Target” for each Product is the quantity of each Product that this RFP seeks to procure expressed in numbers of 25 MW blocks. Targets are given in Table I-1, Table I-2, and Table I-3. A Target of zero blocks is indicated by “-”. These Targets are provisional only and are subject to change. Updated Targets will be provided in a notification to Bidders and announced on the procurement website ([www.ipa-energyrfp.com](http://www.ipa-energyrfp.com)) no later than on the date of the Part 1 Notification. Final Targets will be provided by the Part 2 Date.

**Table I-1. Targets for AIC (Number of Blocks of 25 MW)**

<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jun 2017	19	14	Dec 2018	5	4
Jul 2017	25	16	Jan 2019	4	4
Aug 2017	24	15	Feb 2019	4	4
Sep 2017	17	13	Mar 2019	4	4
Oct 2017	6	6	Apr 2019	3	3
Nov 2017	7	6	May 2019	3	3
Dec 2017	10	8	Jun 2019	4	3
Jan 2018	9	8	Jul 2019	5	3
Feb 2018	8	8	Aug 2019	5	3
Mar 2018	8	7	Sep 2019	3	2
Apr 2018	7	5	Oct 2019	2	1
May 2018	7	5	Nov 2019	2	1
Jun 2018	5	4	Dec 2019	3	3
Jul 2018	6	4	Jan 2020	3	3
Aug 2018	6	4	Feb 2020	3	2
Sep 2018	4	3	Mar 2020	2	2
Oct 2018	3	3	Apr 2020	1	1
Nov 2018	3	3	May 2020	2	1

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**Table I-2. Targets for ComEd (Number of Blocks of 25 MW)**

<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jun 2017	66	52	Dec 2018	15	13
Jul 2017	89	64	Jan 2019	16	14
Aug 2017	83	59	Feb 2019	15	13
Sep 2017	55	47	Mar 2019	13	12
Oct 2017	24	20	Apr 2019	12	10
Nov 2017	26	23	May 2019	12	10
Dec 2017	30	27	Jun 2019	15	11
Jan 2018	30	28	Jul 2019	19	14
Feb 2018	29	27	Aug 2019	17	13
Mar 2018	26	23	Sep 2019	12	10
Apr 2018	23	21	Oct 2019	9	7
May 2018	24	20	Nov 2019	10	8
Jun 2018	16	13	Dec 2019	12	11
Jul 2018	20	16	Jan 2020	12	10
Aug 2018	18	15	Feb 2020	12	10
Sep 2018	14	11	Mar 2020	10	8
Oct 2018	12	10	Apr 2020	8	6
Nov 2018	13	11	May 2020	9	7

**Table I-3. Targets for MEC (Number of Blocks of 25 MW)**

<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Month</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jun 2017	1	3	Jun 2018	-	-
Jul 2017	3	3	Jul 2018	-	-
Aug 2017	4	3	Aug 2018	-	-
Sep 2017	2	3	Sep 2018	-	-
Oct 2017	-	1	Oct 2018	-	-
Nov 2017	2	2	Nov 2018	1	-
Dec 2017	2	1	Dec 2018	-	-
Jan 2018	-	-	Jan 2019	-	-
Feb 2018	-	-	Feb 2019	-	-
Mar 2018	2	1	Mar 2019	-	-
Apr 2018	3	2	Apr 2019	1	1
May 2018	-	1	May 2019	-	-
			Each of June 2019 t0 May 2020	-	-

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I.2.3. A Bidder may bid on any number of Products and may bid on all Products. For each Product, a Bidder may bid on any number of blocks up to and including the Target for that Product.

I.2.4. A “Combination” is a grouping of two or more Products in a given Segment and in a given year (and for a given Company). The possible Combinations are:

- July and August;
- October, November, and December;
- January and February;
- March and April;
- June to May (inclusive).

I.2.5. The number of blocks available for a Combination is the minimum Target for the Products in that Combination. These are provided in Table I-4, Table I-5, and Table I-6 below. Some Combinations, such as the Combination June 2017 to May 2018 on-peak for MEC, are not available because the Target for at least one of the Products in the Combination is zero. A Bidder may bid on any number of blocks for a Combination, up to and including the number of blocks available for that Combination.

**Table I-4. Number of Blocks Available for Each Combination (AIC)**

<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jul-Aug17	24	15	Jan-Feb19	4	4
Oct-Nov-Dec17	6	6	Mar-Apr19	3	3
Jan-Feb18	8	8	Jun18 to May19	3	3
Mar-Apr18	7	5	Jul-Aug19	5	3
Jun17 to May18	6	5	Oct-Nov-Dec19	2	1
Jul-Aug18	6	4	Jan-Feb20	3	2
Oct-Nov-Dec18	3	3	Mar-Apr20	1	1
			Jun19 to May20	1	1

**Table I-5. Number of Blocks Available for Each Combination (ComEd)**

<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jul-Aug17	83	59	Jan-Feb19	15	13
Oct-Nov-Dec17	24	20	Mar-Apr19	12	10
Jan-Feb18	29	27	Jun18 to May19	12	10
Mar-Apr18	23	21	Jul-Aug19	17	13
Jun17 to May18	23	20	Oct-Nov-Dec19	9	7
Jul-Aug18	18	15	Jan-Feb20	12	10
Oct-Nov-Dec18	12	10	Mar-Apr20	8	6
			Jun19 to May20	8	6

**Table I-6. Number of Blocks Available for Each Combination (MEC)**

<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>	<b>Combination</b>	<b>On-Peak</b>	<b>Off-Peak</b>
Jul-Aug17	3	3	Jun17 to May18	-	-
Oct-Nov-Dec17	-	1	All Combinations in the Jun18 to May19 year	-	-
Jan-Feb18	-	-	All Combinations in the Jun19 to May20 year	-	-
Mar-Apr18	2	1			

- I.2.6. A Bid must be displayed as a price in \$/MWh for one (1) block of a Product or for one (1) block of a Combination. The Bid is the price that the Bidder is willing to accept to deliver each MWh in one (1) block to the Company.
- I.2.7. A Bidder may bid both on a Product and on a Combination that includes this Product.
- I.2.8. A Bidder may bid up to the Target, as provided in Table I-1, Table I-2, and Table I-3 above, for each Segment of each month and for each Company. A Bidder may, but is not required to, specify a maximum willingness to supply for a Segment of a month for a Company, which is the maximum number of blocks that the Bidder is willing to win and supply for that Segment of that month for that Company, across all Bids on the Product corresponding to that Segment of that month for that Company as well as Bids on any Combination that includes that Segment of that month for that Company. If a Bidder does not specify a maximum willingness to supply, it will be assumed, for each Segment of each

month and for each Company, that the Bidder is willing to supply up to the number of blocks bid for that Segment of that month for that Company (across Bids on the Product and any Combinations that includes the Product), or that the Bidder is willing to supply up to the Target for that Segment of that month for that Company, whichever is smaller.

- I.2.9. The evaluation of Bids for a Company in its procurement event proceeds in two steps. In the first step, all Bids that fail to meet the benchmarks are eliminated. In accordance with the Act, benchmarks are established by the Procurement Administrator, in consultation with the IPA, the Procurement Monitor, and the ICC Staff. The benchmarks are confidential and are subject to review and approval by the ICC. In the second step, the Procurement Administrator evaluates the Bids that meet or beat the benchmarks and selects a package of Bids that procures all needed blocks for that Company if possible at the lowest average cost per MWh. This package of Bids is called the Least Cost Package for a Company and each Bid in the Least Cost Package is a winning Bid. This is also discussed in Paragraphs VI.2.7 and VI.2.8.

### **I.3. Submission of Proposals**

- I.3.1. Bidders use the online Part 1 Form to submit information and to upload required documents to respond to the qualification standards described in Article IV of these RFP Rules. An illustrative Part 1 Form is provided as an appendix to these RFP Rules as guidance for Bidders. Bidders may also provide required documents by email to the Procurement Administrator. The Part 1 Form as well as the Inserts to the Part 1 Form are available electronically on the procurement website, [www.IPA-energyrfp.com](http://www.IPA-energyrfp.com), or are available from the

- Procurement Administrator. Inserts to the Part 1 Form are named and/or numbered using “P1”.
- I.3.2. The Part 1 Proposal for a Bidder consists of the completed online Part 1 Form as well as all documents required by the Part 1 Form. A Bidder that submits a Part 1 Proposal is required to pay a non-refundable Bid Participation Fee.
- I.3.3. Bidders use the online Part 2 Form to submit information and documents in response to the Part 2 Proposal requirements described in Article V of these RFP Rules. An illustrative Part 2 Form is provided as an appendix to these RFP Rules as guidance for Bidders. The Part 2 Form as well as the Inserts to the Part 2 Form are available electronically on the procurement website, [www.IPA-energyrfp.com](http://www.IPA-energyrfp.com), or are available from the Procurement Administrator. Inserts to the Part 2 Form are named and/or numbered using “P2”.
- I.3.4. With the Part 2 Proposal, a Bidder that intends to submit Bids for a Company’s Products and/or Combinations must submit an executed Pre-Bid Letter of Credit to that Company in an amount sufficient to support the Bids. Bidders may provide other required documents by email to the Procurement Administrator. Bidders must use the Bid Forms provided by the Procurement Administrator for purposes of submitting Bids. Illustrative Bid Forms are provided as appendices to these RFP Rules as guidance for Bidders.
- I.3.5. The Part 2 Proposal consists of the completed online Part 2 Form, executed Pre-Bid Letters of Credit, Bid Forms, and all other documents necessary to fulfill the Part 2 Proposal requirements.
- I.3.6. A schedule for this RFP is provided in Table II-1. Any updates will be provided on the procurement website [www.IPA-energyrfp.com](http://www.IPA-energyrfp.com). Part 1 Proposals are received and processed during a specific timeframe, the “Part 1 Window”. The last day of the Part 1 Window is called the “Part 1 Date”. All materials for the

Part 1 Proposal, including the Bid Participation Fee, must be received by 12 PM (noon) on the Part 1 Date. All times in this RFP are Central Prevailing Times (“CPT”) unless specifically noted.

I.3.7. Part 2 Proposals are received and processed during a specific timeframe, the “Part 2 Window”. The last day of the Part 2 Window is called the “Part 2 Date”. All materials for the Part 2 Proposal, except the Bidders’ Bids, must be received by 12 PM (noon) on the Part 2 Date.

I.3.8. The day Bids are due is called the “Bid Date”. Bids are evaluated on the Bid Date. The Bidder’s Bids must be received in a specific time window, the “Bid Window”, on the Bid Date, according to the instructions from the Procurement Administrator. The Procurement Administrator evaluates Bids submitted in accordance with this RFP for each Bidder that qualifies pursuant to a successful Part 1 Proposal and that submits a Part 2 Proposal that fulfills all the requirements of Article V by 12 PM (noon) on the Bid Date.

I.3.9. Within two (2) business days of the Bid Date, the Procurement Administrator will submit to the ICC a confidential report that will provide the results of the bidding related to each procurement event, as well as a recommendation on whether these results should be accepted or rejected. Within two (2) business days of the Bid Date, the Procurement Monitor will submit to the ICC a confidential report regarding the results of each procurement event as well as a recommendation on whether these results should be accepted or rejected. The ICC will decide whether to accept or reject the results of each procurement event within two (2) business days of receiving the confidential reports from both the Procurement Administrator and the Procurement Monitor.

I.3.10. The results of this procurement event are subject to approval by the ICC. If the ICC approves the results of the procurement event for a Company, the Company

and each Bidder with approved Bids for that Company will execute the applicable supplier contract within three (3) business days and the Bidder will become a “Seller” under the applicable supplier contract.

- I.3.11. If the ICC rejects the results of the procurement event for a Company or if not all blocks of each month and Segment are filled for that Company, the Procurement Administrator, the Procurement Monitor, and the ICC Staff will meet within ten (10) days of the ICC decision to analyze potential causes for the ICC decision or for failure to meet the requirements. The Procurement Administrator may implement changes and hold an additional procurement event for that Company, if such changes would address the concerns that caused the Commission to reject the results of this procurement event or that caused failure of the procurement event to meet the requirements for that Company.

#### **I.4. Seller Obligations**

- I.4.1. There will be a separate supplier contract for each of the procurement events. The supplier contract for the AIC procurement event is the Confirmation Agreement, which is also designated as the (AIC) Confirmation Agreement for the avoidance of doubt. The supplier contract for the ComEd procurement event is the Master Agreement, which is also designated as the (ComEd) Master Agreement for the avoidance of doubt. The supplier contract for the MEC procurement event is the Confirmation Agreement, which is also designated as the (MEC) Confirmation Agreement for the avoidance of doubt.
- I.4.2. This section describes in general terms a few key provisions of the (AIC) Confirmation Agreement, the (ComEd) Master Agreement, and the (MEC) Confirmation Agreement. This is a summary only and is subject to and qualified by the agreements, themselves, provided as Appendix 1 (the (AIC)

Confirmation Agreement), Appendix 2 (the (ComEd) Master Agreement), and Appendix 3 (the (MEC) Confirmation Agreement). When a Bidder submits Bids in a procurement event, the Bidder must certify, among other things, that its Bids constitute a binding and irrevocable offer to supply the number of blocks of each Product and/or Combination at each price submitted up to its Maximum Willingness to Supply for each Segment of each month, under the terms of the applicable supplier contract (i.e., under the terms of the (AIC) Confirmation Agreement, the (ComEd) Master Agreement, and/or the (MEC) Confirmation Agreement).

I.4.3. Under the (AIC) Confirmation Agreement:

- In a given Segment of a given month, a Seller provides a constant amount of energy corresponding to the sum of the number of blocks won of the Product for that Segment of that month, and the number of blocks won of any Combination that includes that Segment of that month, times 25 MW. For each Segment of each month, the price paid to the Bidder is the average of the Bidder's own approved Bids for all blocks of that Product and for all blocks of a Combination that includes that Segment of that month. The Seller is paid potentially a different price for each on-peak Segment and off-peak Segment and each month of the June 1, 2017 to May 31, 2020 period for which energy is purchased through the procurement event for AIC. Each month for which the Seller has an approved Bid will be considered a Delivery Period.
- The On-Peak Segment is defined as the Hour Ending ("HE") 0700 through HE 2200 Eastern Standard Time ("EST") Monday through Friday excluding NERC Holidays. No adjustments are made for Daylight Savings Time. The Off-Peak Segment is defined as all hours of all calendar days in Eastern Standard Time ("EST") during the term that are not on-peak hours. "NERC

Holidays” means a holiday as defined by the North American Electric Reliability Corporation or any successor thereto.

- The Seller will be responsible for scheduling and delivery in the MidContinent Independent System Operator, Inc. (“MISO”) Day-Ahead Market of the energy they contract to provide. The delivery point is the Ameren Illinois Company Load Zone (currently MISO CP Node AMIL.BGS6).
- AIC’s MISO Network Integrated Transmission Service (“NITS”) will be used for delivery of the Product to the Delivery Point. Seller is responsible for any other transmission service required to deliver the Product to Delivery Point. For each Delivery Period, Seller and Buyer shall utilize the DART/Financial Schedules tool within the MISO Market Portal to manage contracts and schedules for the hourly quantity. All such contracts and schedules shall specify (i) Buyer Name as AMCP3; (ii) Sink Location as AMIL.BGS6 (or any successor thereto); (iii) Delivery Point Location as AMIL.BGS6 (or any successor thereto); (iv) Schedule Approval as Counterparty Approval; (v) Settlement Market as Day Ahead; and (vi) Congestion Losses as Seller Pays. For each Delivery Period, Buyer and Seller agree to work together to enter and approve all DART/Financial Scheduling entries within the MISO Portal no later than ten (10) Business Days prior to the start of the Delivery Period.

I.4.4. Under the (ComEd) Master Agreement:

- In a given Segment of a given month, the Seller provides a constant amount of energy corresponding to the sum of the number of blocks won of the Product for that Segment of that month, and the number of blocks won of any Combination that includes that Segment of that month, times 25 MW. For each Segment of each month, the price paid to the Bidder is the average of the Bidder’s own approved Bids for all blocks of that Product and for all blocks of

a Combination that includes that Segment of that month. The Seller is paid potentially a different price for each on-peak Segment and off-peak Segment for each month of the June 1, 2017 to May 31, 2020 period for which energy is purchased through the procurement event for ComEd. Each month for which the Seller has an approved Bid will be considered a Delivery Period.

- The On-Peak Segment is defined as HE 0800 through HE 2300 Eastern Prevailing Time (“EPT”), Monday through Friday, excluding NERC Holidays. The Off-Peak Segment is defined as HE 0100 through HE 0700 and HE 2400 EPT, Monday through Friday, and HE 0100 through HE 2400 EPT Saturday through Sunday and on NERC Holidays.
- The Seller will be responsible for scheduling and delivery in the PJM Interconnection, LLC (“PJM”) Day-Ahead Market of the energy they contract to provide. The delivery point under the (ComEd) Master Agreement is the ComEd Residual Aggregate Pnode ID 116472935 (“COMED\_RESID\_AGG”).
- Seller shall arrange and be responsible for transmission service to the Delivery Point. For each Delivery Period, Seller and Buyer shall utilize the PJM InSchedule to manage contracts and schedules for the contract quantity. Seller shall submit contract quantity through PJM InSchedule four weeks prior to the beginning of each Delivery Period. ComEd will confirm the contract quantity submitted by Seller through PJM InSchedule three weeks prior to the beginning of each Delivery Period.

**I.4.5. Under the (MEC) Confirmation Agreement:**

- In a given Segment of a given month, a Seller provides a constant amount of energy corresponding to the sum of the number of blocks won of the Product for that Segment of that month, and the number of blocks won of any Combination that includes that Segment of that month, times 25 MW. For

each Segment of each month, the price paid to the Bidder is the average of the Bidder's own approved Bids for all blocks of that Product and for all blocks of a Combination that includes that Segment of that month. The Seller is paid potentially a different price for each on-peak Segment and off-peak Segment and each month of the June 1, 2017 to May 31, 2019 period for which energy is purchased through the procurement event for MEC. Each month for which the Seller has an approved Bid will be considered a Delivery Period.

- The On-Peak Segment is defined as the HE 0700 through HE 2200 EST Monday through Friday excluding NERC Holidays. No adjustments are made for Daylight Savings Time. The Off-Peak Segment is defined as all hours of all calendar days in EST during the term that are not on-peak hours.
- A Seller to MEC will be responsible for scheduling and delivery in the MISO Day-Ahead Market of the energy they contract to provide. The delivery point under the (MEC) Confirmation Agreement is the MEC Energy Company Load Zone (currently MISO CP Node MEC.MECB).
- MEC's MISO Network Integrated Transmission Service ("NITS") will be used for delivery of the Product to the Delivery Point. Seller is responsible for any other transmission service required to deliver the Product to Delivery Point. For each Delivery Period, Seller and Buyer shall utilize the DART/Financial Schedules tool within the MISO Market Portal to manage contracts and schedules for the hourly quantity. All such contracts and schedules shall specify (i) Buyer Name as MECB\_G; (ii) Sink Location as MEC.MECB (or any successor thereto); (iii) Delivery Point Location as MEC.MECB (or any successor thereto); (iv) Schedule Approval as Counterparty Approval; (v) Settlement Market as Day Ahead; and (vi) Congestion Losses as Seller Pays. For each Delivery Period, Buyer and Seller agree to work together to enter

and approve all DART/Financial Scheduling entries within the MISO Portal no later than ten (10) Business Days prior to the start of the Delivery Period.

**I.5. Summary of RFP Documents**

I.5.1. The following documents are appended to the RFP Rules, and shall be considered an integral part of this RFP:

- Appendix 1: (AIC) Confirmation Agreement
- Appendix 2: (ComEd) Master Agreement
- Appendix 3: (MEC) Confirmation Agreement
- Appendix 4: Part 1 Form (Illustrative)
- Appendix 5: Part 2 Form (Illustrative)
- Appendix 6: Bid Forms (Illustrative)
- Appendix 7: Financial Attestation
- Appendix 8: Standard Pre-Bid Letter of Credit for AIC
- Appendix 9: Standard Pre-Bid Letter of Credit for ComEd
- Appendix 10: Standard Pre-Bid Letter of Credit for MEC
- Appendix 11: Officers' Certificate (for Bidders under an Agency Agreement)
- Appendix 12: Confidentiality Statement
- Appendix 13: Additional Information Concerning Maximum Willingness to Supply

## **ARTICLE II. Information and Schedule**

### **II.1. Procurement Website**

II.1.1. The Procurement Administrator has established a procurement website that is the main source of information for this RFP. Bidders and other stakeholders can visit this procurement website to obtain information and documents related to the procurement events. The procurement website address is [www.IPA-energyrfp.com](http://www.IPA-energyrfp.com).

II.1.2. The procurement website contains the sections described below. New sections may be added as necessary to assist Bidders.

Home: This section provides recent announcements and a brief description of the products to be procured.

Announcements: This section provides announcements such as reminders about deadlines and posting of documents.

Spring Block Energy: This section provides documents related to the Spring procurement of block energy for the AIC, ComEd, and MEC portfolios.

Contact Us: This section gives an opportunity for interested parties to register their email address to receive announcements regarding the procurement events and to ask questions of the Procurement Administrator.

FAQs: The Procurement Administrator answers questions from interested parties via email. The question and answer are posted in this section so that all interested parties have access to the same information. Aspects of the question and/or answer that might identify the questioner are removed before posting to the extent practicable.

Previous RFPs: The Procurement Administrator provides in this section links to websites with information from previous RFPs.

**Qualification Forms:** Bidders use this link and their login credentials to access the online Part 1 and Part 2 Forms where they submit information and upload required documents to respond to the requirements of this RFP.

**II.2. RFP Schedule**

II.2.1. The following is the schedule for the procurement events. Specific times for submission of materials for the Part 1 Proposals and Part 2 Proposals are provided elsewhere in this RFP. All such times are Central Prevailing Time unless specifically noted. The close of the business day will be 6 PM for purposes of processing Proposals. Should any changes to this schedule be needed, such changes will be provided on the procurement website.

**Table II-1. RFP Schedule**

<b>Event</b>	<b>Date</b>
IPA submits Procurement Plan	Tuesday, September 27, 2016
Commission Order regarding Procurement Plan	Tuesday, December 13, 2016
Draft Agreements posted (AIC, ComEd, and MEC)	Monday, February 13, 2017
Invitation issued to comment on Agreements	Monday, February 13, 2017
Deadline to submit comments	Tuesday, February 21, 2017
Final Agreements posted (AIC, ComEd, and MEC)	Monday, March 06, 2017
RFP Documents issued	Tuesday, March 07, 2017
Webcast	Wednesday, March 08, 2017
Opening of Part 1 Window	Thursday, March 09, 2017
Part 1 Date (Part 1 Proposals are due)	Thursday, March 16, 2017
Bid Participation Fee is due	Thursday, March 16, 2017
Part 1 Notification	Tuesday, March 21, 2017
Opening of Part 2 Window	Wednesday, March 22, 2017
Part 2 Date (Part 2 Proposals except Bids are due)	Wednesday, March 29, 2017

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<b>Event</b>	<b>Date</b>
Bidder Training	Thursday, March 30, 2017
Bid Date (Bids are Due)	Monday, April 03, 2017
Procurement Administrator submits confidential report on results of procurement events	Wednesday, April 05, 2017
ICC renders decision on results of procurement events	Friday, April 07, 2017
Agreements fully executed (AIC, ComEd, and MEC)	Wednesday, April 12, 2017

### **ARTICLE III. General Requirements for Proposals**

- III.1.1. An entity that submits any part of a response to this RFP is a Bidder. A Bidder presents a single Proposal for participation in any or all of the procurement events for AIC, ComEd, and MEC. Activities for all procurement events are held jointly and concurrently. Each Bidder can submit at most one Part 1 Proposal and one Part 2 Proposal. The Procurement Administrator evaluates Bids submitted in accordance with this RFP for each Bidder that qualifies pursuant to a successful Part 1 Proposal and that submits a Part 2 Proposal that fulfills all the requirements of Article V by 12 PM (noon) on the Bid Date.
- III.1.2. All Part 1 Proposals and all Part 2 Proposals are submitted to the Procurement Administrator in accordance with the instructions provided in Article VI. Part 1 Proposals are received and processed during a specific timeframe, the Part 1 Window. The last day of the Part 1 Window is called the Part 1 Date. Part 2 Proposals are received and processed during a specific timeframe, the Part 2 Window; however, a Bidder may submit the representations required by the Part 2 Form for a procurement event during the Part 1 Window for early processing. Early processing allows the Officer of the Bidder, at the Officer's option, to make all representations and certifications required in the Part 1 and Part 2 Proposals at the same time.
- III.1.3. All representations and certifications required by this RFP must be made by a single individual, who is an Officer of the Bidder. An Officer of the Bidder is an individual empowered to undertake contracts and bind the Bidder. As a requirement of the Part 1 Proposal, the Bidder must provide the name, title, and full contact information (address, phone number, email address) of the Officer of the Bidder who will be making the representations in the Part 1 and the Part 2 Proposals.

III.1.4. Each Bidder must comply with all Part 1 Proposal requirements described in Article IV. A Bidder that successfully completed the Part 1 Proposal for a 2015 or a 2016 procurement event under a Standard Products RFP is generally eligible to participate in an abbreviated process to submit the Part 1 Proposal. The abbreviated process is described in each section. Section IV.1 describes the contact information required. Section IV.2 explains that each Bidder must pay a Bid Participation Fee. Section IV.3 describes financial requirements. Section IV.4 describes requirements and lists representations that are required of Bidders that intend to bid on AIC Products and/or Combinations. Section IV.5 describes requirements and lists representations that are required of Bidders that intend to bid on ComEd Products and/or Combinations. Section IV.6 describes requirements and lists representations that are required of Bidders that intend to bid on MEC Products and/or Combinations. Sections IV.4, IV.5, and IV.6 also describe the information that a Bidder is asked to provide for the preparation of the applicable supplier contract documents (the (AIC) Confirmation Agreement, the (ComEd) Master Agreement, the (MEC) Confirmation Agreement, or some combination of these contract documents) should the Procurement Administrator identify one or more of the Bidder's Bids to the Commission as winning Bids. Section IV.7 lists additional requirements applicable only to Bidders submitting a Proposal under an Agency Agreement. Section IV.8 describes the additional requirements applicable only to Bidders that propose to rely on the financial standing of a guarantor that has not been incorporated or otherwise formed under the laws of a state of the United States or of the District of Columbia ("Foreign Entity") and that intend to bid on ComEd Products and/or Combinations.

- III.1.5. All information provided and certifications made in the Part 1 Proposal must remain valid and in full force until the required number of business days after the Bid Date. Regardless of the reason, if any information provided in the Part 1 Proposal changes or any previous certification fails to remain valid, it is the sole responsibility of the Bidder to notify the Procurement Administrator. Failing to do so may result in disqualification of the Bidder and of its Proposal. The Procurement Administrator reserves the right to change the assessment of qualifications based on any revised information provided by the Bidder.
- III.1.6. Each Bidder must comply with all Part 2 Proposal requirements as stipulated in Article V. Section V.1 describes the contact information required by the Part 2 Proposal. Section V.2 lists representations and describes requirements, including the Pre-Bid Letter of Credit to support the Bidder's Bids, that are required of Bidders that intend to bid on AIC Products and/or Combinations. Section V.3 lists representations and describes requirements, including the Pre-Bid Letter of Credit to support the Bidder's Bids, that are required of Bidders that intend to bid on ComEd Products and/or Combinations. Section V.4 lists representations and describes requirements, including the Pre-Bid Letter of Credit to support the Bidder's Bids, that are required of Bidders that intend to bid on MEC Products and/or Combinations. Section V.2, Section V.3, and Section V.4 require the Bidder to agree that the Procurement Administrator may amend the Bidder's Bid Forms if that Bidder's Pre-Bid Letter of Credit for a Company is insufficient to support the Bids for that Company. Section V.5 lists additional requirements applicable only to Bidders submitting a Proposal under an Agency Agreement. Section V.6 describes the additional requirements applicable only to Bidders that propose to rely on the financial standing of a

Foreign Entity and that intend to bid on ComEd Products and/or Combinations.

Section V.7 describes the requirements for the submission of Bids.

- III.1.7. Proposals that do not adhere to the terms and conditions of these RFP Rules, or that do not fulfill all requirements set forth in Article IV and Article V of this RFP, or that are not submitted in accordance with the process of Article VI, will not be considered.
- III.1.8. The submission of a Part 1 or a Part 2 Proposal to the Procurement Administrator constitutes the Bidder's acknowledgement and acceptance of all the terms and conditions of these RFP Rules, regardless of the outcome of the RFP or the outcome of such Proposal.
- III.1.9. The Bidder, at its own cost and expense, shall defend AIC, ComEd, MEC, the Procurement Monitor, the Procurement Administrator, and the IPA and their subsidiaries, affiliates, successors and assigns, and each and every one of their respective past, present, or future officers, directors, trustees, employees, shareholders, executors, administrators, successors and assigns, other than entities that are also Bidders, against any and all manner of past, present, or future claims, demands, disputes, controversies, complaints, suits, actions, proceedings, or allegations of any kind which in any manner relate to, arise out of, or result from any false statement in the Proposal or breach of any covenant by the Bidder set forth herein. The Bidder shall indemnify and hold harmless AIC, ComEd, MEC, the Procurement Monitor, the Procurement Administrator and the IPA, their parent companies, subsidiaries, affiliates, successors and assigns, and each and every one of their respective past, present, or future officers, directors, trustees, employees, shareholders and agents, as well as the heirs, executors, administrators, successors and assigns, other than entities that are Bidders, against any and all liens, judgments, liabilities, losses, injuries,

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damages, fees, fines, costs or expenses which in any manner relate to, arise out of, or result from any false statement or misrepresentation in the Proposal or breach of any warranty by the Bidder as set forth herein.

## **ARTICLE IV. Part 1 Proposal Requirements**

A Bidder that successfully completed the Part 1 Proposal for a 2015 or 2016 procurement event under a Standard Products RFP is said to have “previously qualified”. Such a Bidder is generally eligible to participate in an abbreviated process to submit the Part 1 Proposal. A previously qualified Bidder that has undergone a change to its corporate structure (through a merger for example) is not eligible to participate in the abbreviated process to submit the Part 1 Proposal and should contact the Procurement Administrator.

### **IV.1. Contact Information**

IV.1.1. Contact Information for the Bidder. A Bidder must provide with its Part 1 Proposal the Bidder’s legal name and address (including street address, city, state, and zip code).

- A Bidder that has not previously qualified must submit this information in the online Part 1 Form.
- A previously qualified Bidder must update this information as necessary in its online Part 1 Form.
- A previously qualified Bidder that updates the Bidder’s legal name will be asked to contact the Procurement Administrator. To be eligible to use an abbreviated process to submit the Part 1 Proposal, the Bidder: (i) must provide evidence of the change of name; and (ii) the Officer of the Bidder or the Representative must represent that this is a change in the Bidder’s name only and not a change in the corporate structure of the Bidder. The Officer of the Bidder or the Representative makes such representation by completing the Name Change Insert prepared for this purpose by the Procurement Administrator. The Bidder provides evidence of the change of name and

provides the Name Change Insert by email or by upload to the Justification of Omissions section of the online Part 1 Form on the application website. A previously qualified Bidder that is not able to comply with these requirements is not eligible for participation in the abbreviated process to submit the Part 1 Proposal.

IV.1.2. Officer of the Bidder. A Bidder must provide the name, title, and full contact information (address, phone number(s), and email address) of the Officer of the Bidder. The Officer of the Bidder must be an officer, a director or an individual otherwise empowered to undertake contracts and bind the Bidder. The Officer of the Bidder whose contact information is provided in the Part 1 Proposal must make all representations required in the Part 1 Proposal and in the Part 2 Proposal.

- A Bidder that has not previously qualified must submit this information in the online Part 1 Form.
- A previously qualified Bidder must update this information as necessary in its online Part 1 Form. A previously qualified Bidder must name a new Officer of the Bidder if the previously named individual is not expected to be available during the current procurement event.
- The Officer of the Bidder may make all representations required in the Part 1 and Part 2 Proposals at the same time. A Bidder that avails itself of this option may submit the P2 Certifications Insert for a procurement event during the Part 1 Window for early processing. The P2 Certifications Insert for a procurement event is available on the procurement website. The Procurement Administrator processes such Part 2 Proposal materials received during the Part 1 Window within the same timeframes used for the processing of the Part 1 Proposals.

- It is expected that, if a Bidder has Bids for a procurement event that are approved by the Commission, the Officer of the Bidder would sign the applicable supplier contract. Should the Officer of the Bidder not be available to sign for this purpose, the Bidder will advise the Company of this fact. The Bidder will name another individual to sign and the Bidder will confirm that this individual is empowered to undertake contracts and bind the Bidder.

IV.1.3. Representative of the Bidder. In the Part 1 Proposal, the Officer of the Bidder must designate a Representative of the Bidder and the Bidder must provide contact information for the Representative. The Representative is the point of contact if the Procurement Administrator has questions on the documentation provided by the Bidder in response to this RFP or requires additional information. The Procurement Administrator sends all correspondence related to the procurement events to the Representative, including confidential information required to submit Bids on the Bid Date. The Officer of the Bidder may name himself or herself as the Representative.

- The contact information required consists of the Representative's name, title, address, phone number(s), and email address.
- The Officer of the Bidder designates the Representative by fully completing the Representative Insert prepared for this purpose and available on the procurement website. The Representative Insert is also labelled INSERT #P1-1. The Bidder provides the Representative Insert by email or by upload to the application website.
- A Bidder that has not previously qualified must submit contact information for the Representative in the online Part 1 Form and must provide the Representative Insert by email or by upload to the application website.

- A previously qualified Bidder must update this information as necessary in its online Part 1 Form. If the individual named as Representative has changed, the Officer of the Bidder must fully complete the Representative Insert and the Bidder provides the Representative Insert by email or by upload to the application website.

IV.1.4. Designation of Nominees. The Procurement Administrator communicates with the Representative and any Nominees by email or through a secure file transfer interface. The Representative may provide, with the Part 1 Proposal or at any time with appropriate notice to the Procurement Administrator, the name, title, and contact information (phone number(s) and email address) of up to three (3) individuals who will serve as Nominees. A Nominee receives all correspondence from the Procurement Administrator.

- A Bidder, whether previously qualified or not, indicates in the online Part 1 Form whether the Representative is designating one or more Nominees.
- The Officer of the Bidder or the Representative may make such a designation by fully completing the Nominee Insert prepared for this purpose and available on the procurement website. The Nominee Insert is also labelled INSERT #P1-2. The Bidder provides the Nominee Insert by email or by upload to the application website at the time of submission of the Part 1 Proposal or at any time prior to the submission of Bids.

IV.1.5. All information in this Section IV.1 must be provided exclusively by completing Section 1 of the Part 1 Form and by providing any documents required by Section 1, as further explained in Article VI.

**IV.2. Bid Participation Fee**

- IV.2.1. A Bidder that submits a Part 1 Proposal is required to pay a non-refundable Bid Participation Fee of \$500 as a condition of completing the Part 1 Proposal. The Bid Participation Fee will be used to cover part of the costs of the 2017 procurement events. The Supplier Fees, which are levied only on Bidders that have Bids approved by the ICC, are also used to cover part of the costs of the procurement events. A Bidder that has paid the Bid Participation Fee will not be reimbursed, even if such Bidder fails to meet the requirements of the Part 1 Proposal, or if such Bidder fails to meet the requirements of the Part 2 Proposal, or if the Bidder decides not to continue its participation in the RFP.
- IV.2.2. A Bidder can pay the Bid Participation Fee: (i) by e-check through <https://www.illinoisePAY.com>; or (ii) by check payable to “Illinois Power Agency”. Detailed instructions for submission of the Bid Participation Fee are available from the Procurement Administrator upon request.
- IV.2.3. The Bid Participation Fee is due by the Part 1 Date and a Bidder must provide evidence of compliance with this requirement with its Part 1 Proposal. Such evidence includes a photocopy of the check, a confirmation page from the e-check website, or a receipt from the IPA. Such evidence is provided by email or by upload to the application website. Notwithstanding whether or not a Bidder has provided such evidence with its Part 1 Proposal, for the Bidder to be eligible to continue its participation in the RFP, the Procurement Administrator must be able to get confirmation from the IPA that the IPA has received payment of the Bid Participation Fee from the Bidder.
- IV.2.4. Information requested in this Section IV.2 of the RFP Rules must be provided exclusively by completing Section 2 of the Part 1 Form and by providing any documents as required by this Section 2, as further explained in Article VI.

### **IV.3. Financial Requirements**

IV.3.1. Entity on Whose Financial Standing the Bidder Relies. A Bidder must clearly select one of the following two (2) options for purposes of submitting to the financial requirements of this RFP: (a) relying on its own financial standing; or (b) relying on the financial standing of another entity. Any Bidder applying under an Agency Agreement must select option (b) above and must name the Principal with the lowest credit rating as the Entity upon whose financial standing the Bidder is relying. If the Bidder proposes to rely on the financial standing of a Foreign Entity as RFP Guarantor and if the Bidder intends to bid on ComEd Products and/or Combinations, the Bidder must also comply with the requirements of Section IV.8.

- A Bidder that has not previously qualified must clearly elect option (a) or option (b) in the online Part 1 Form. If the Bidder elects option (b), the Bidder must provide the Entity's legal name.
- A previously qualified Bidder must update this information as necessary in its online Part 1 Form. A previously qualified Bidder that updates the Entity's legal name will be asked to contact the Procurement Administrator. To be eligible to use an abbreviated process to submit the Part 1 Proposal, the Bidder: (i) must provide evidence of the change of name; and (ii) the Officer of the Bidder or the Representative must represent that this is a change in the Entity's name only and not a change in the corporate structure of the Entity. The Officer of the Bidder or the Representative makes such representation by completing the Name Change Insert prepared for this purpose by the Procurement Administrator. The Bidder provides evidence of the change of name and provides the Name Change Insert by email or by upload to the Justification of Omissions section of the online Part 1 Form on the application

website. A previously qualified Bidder that is not able to comply with these requirements is not eligible for participation in the abbreviated process to submit the Part 1 Proposal.

IV.3.2. Credit Ratings for the Entity. In its Part 1 Proposal, a Bidder must provide, for the Entity on whose financial standing it is relying, any available ratings from the following rating agencies: Standard and Poor's ("S&P"), Moody's Investors Service ("Moody's), and Fitch Ratings ("Fitch"). A Bidder must specify the type of rating. For the avoidance of doubt, a Bidder that selects option (a) in Paragraph IV.3.1 submits ratings for the Bidder; a Bidder that selects option (b) in Paragraph IV.3.1 submits ratings for another entity on whose financial standing it is relying.

- A Bidder that has not previously qualified must provide the information in the online Part 1 Form.
- A previously qualified Bidder must update this information as necessary in its online Part 1 Form.

IV.3.3. Financial Information for the Entity. In its Part 1 Proposal, a Bidder, whether previously qualified or not, must provide financial information related to the Entity.

- The financial information required is the Entity's: (i) most recent audited annual financial information, including a balance sheet, income statement, cash flow statement, and any accompanying notes and schedules. If available, the Securities and Exchange Commission ("SEC") Form 10-K should be submitted to fulfill this requirement; (ii) most recent quarterly financial data, including a balance sheet, income statement, cash flow statement, and any accompanying notes and schedules. If available, the SEC Form 10-Q should be submitted to fulfill this requirement. If the SEC Form

10-Q is unavailable, the most recent quarterly or monthly financial data must be accompanied by an attestation by an officer of the Entity that the information submitted fairly presents in all material respects the financial condition and results of the operations of the Entity. The requirements for this attestation are more specifically provided in Appendix 7 of these RFP Rules. If the SEC Form 10-Q is unavailable, the Bidder must also either provide a review report from an independent accountant for the most recent quarterly or monthly financial data submitted or state that such a report is not available; and (iii) any public financial disclosure made since the release of the Entity's most recent financial data for any matters that are material to the Entity's financial condition. If available, SEC Forms 8-K should be submitted to fulfill this requirement.

- A Bidder that selects option (a) in Paragraph IV.3.1 and for which the required financial information is not available in whole or in part must state this fact.
- A Bidder that selects option (b) in Paragraph IV.3.1 must provide the required financial information. Otherwise, the Bidder may not be able to rely on the financial standing of the Entity for purposes of this RFP.
- A Bidder, whether previously qualified or not, must submit all required financial information by email or by upload to the application website.

IV.3.4. Information requested in this Section IV.3 of the RFP Rules must be provided exclusively by completing Section 3 of the Part 1 Form and by providing any documents required by Section 3, as further explained in Article VI.

#### **IV.4. Requirements for Bidders on AIC Products/Combinations**

IV.4.1. The requirements of this section apply to Bidders that intend to bid on AIC Products and/or Combinations. Only Bidders that submit to the requirements of this section in the Part 1 Proposal can be qualified to bid on AIC Products and/or Combinations.

IV.4.2. Information to prepare the AIC Supplier Contract Documents. A Bidder, whether previously qualified or not, will be asked to provide all information necessary for the preparation of the applicable supplier contract documents. The applicable supplier contract documents are prepared by the Company after the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC. If such Bidder relies on the financial standing of an RFP Guarantor, such Bidder will be responsible for preparation of the Guaranty.

- A Bidder provides this information by fully completing the AIC Contract Insert prepared for this purpose and available on the procurement website. The AIC Contract Insert is also labelled INSERT #P1-3. The Bidder provides the AIC Contract Insert in Microsoft Word format by email or by upload to the application website.
- If a Bidder fails to submit the information required by this paragraph, the Procurement Administrator will require the Officer of the Bidder to acknowledge that, if the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC, the Bidder will be required to provide all necessary information by 12 PM (noon) CPT on the day after such notification is received. The Officer of the Bidder makes such acknowledgment by completing the AIC Contract Delay Insert prepared for this purpose by the Procurement Administrator. If required by the

Procurement Administrator, the Bidder provides the AIC Contract Delay Insert by email or by upload to the Justification of Omissions section of the online Part 1 Form on the application website.

IV.4.3. Representations of the Officer of the Bidder. The Officer of the Bidder, whether previously qualified or not, must make the certifications detailed in this paragraph.

- The Officer of the Bidder must certify that: (i) the Part 1 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 1 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) if, for any reason and due to any circumstance, any information provided in the Part 1 Proposal changes before the Bid Date, the Bidder will notify the Procurement Administrator of such changes as soon as practicable; (iv) the submission of the Part 1 Proposal constitutes the Bidder's acknowledgement and acceptance of all the terms and conditions of these RFP Rules, regardless of the outcome of the RFP or the outcome of such Proposal; (v) the Bidder is not part of a bidding agreement, a joint venture for purposes of participating in the RFP, a bidding consortium, or any other type of agreement related to bidding in this RFP, it being understood that a Bidder found to be acting in concert with another Bidder will be disqualified by the Procurement Administrator; (vi) the Officer of the Bidder understands the terms of the (AIC) Confirmation Agreement and the Bidder accepts all of the terms of the (AIC) Confirmation Agreement without modifications; (vii) each of the ratings provided in its Part 1 Proposal in response to Paragraph IV.3.2 above is a Credit Rating as defined in the (AIC) Confirmation Agreement; (viii) the Bidder has all regulatory authorizations necessary for it to legally perform its obligations under the

(AIC) Confirmation Agreement; and (ix) the Bidder has no pending legal proceedings or, to its knowledge, threatened legal proceedings against it or any of its affiliates that could materially adversely affect its ability to perform its obligations under the (AIC) Confirmation Agreement.

- The Officer of the Bidder makes such certifications by fully completing the AIC P1 Certifications Insert prepared for this purpose and available on the procurement website. The AIC P1 Certifications Insert is also labelled INSERT #P1-4. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the AIC P1 Certifications Insert by email or by upload to the application website.

IV.4.4. Comments on the Letters of Credit. A Bidder that is submitting Bids for a procurement event for a Company must, in its Part 2 Proposal, submit a Pre-Bid Letter of Credit for that procurement event and that Company in the amount indicated in Article V. The Pre-Bid Letter of Credit must be in the form of the Standard Pre-Bid Letter of Credit for that Company or incorporate only modifications approved by the Company as posted to the procurement website. The Standard Pre-Bid Letter of Credit for AIC is provided as Appendix 8 of these RFP Rules. A Bidder may use the Form of Letter of Credit provided as Exhibit B to the (AIC) Confirmation Agreement (also called the “Standard Post-Bid Letter of Credit” for AIC) to post security under the terms of the (AIC) Confirmation Agreement. A Bidder may, in its Part 1 Proposal, provide comments on or propose modifications to: (i) the changes that have been made to the Standard Pre-Bid Letter of Credit for a Company relative to the previously used Standard Pre-Bid Letter of Credit for that Company; and (ii) the changes that have been made to the Standard Post-Bid Letter of Credit for the (AIC) Confirmation Agreement relative to the previously used Standard Post-Bid

Letter of Credit. The Procurement Administrator will not solicit comments on changes to a standard letter of credit when such changes are limited to these administrative updates: (i) expiration date, date of the procurement event, and dates of the supply period; (ii) docket number; or (iii) contact information for the Company. The Procurement Administrator will not be soliciting comments on the letters of credit for AIC.

IV.4.5. Information requested in this Section IV.4 of the RFP Rules must be provided exclusively by completing Section 4 of the Part 1 Form and by providing any documents required by Section 4, as further explained in Article VI.

**IV.5. Requirements for Bidders on ComEd Products/Combinations**

IV.5.1. The requirements of this section apply to Bidders that intend to bid on ComEd Products and/or Combinations. Only Bidders that submit to the requirements of this section in the Part 1 Proposal can be qualified to bid on ComEd Products and/or Combinations.

IV.5.2. Information to prepare the ComEd Supplier Contract Documents. A Bidder, whether previously qualified or not, will be asked to provide all information necessary for the preparation of the applicable supplier contract documents. The applicable supplier contract documents, including the Guaranty if the Bidder is relying on the financial standing of an RFP Guarantor, are prepared by the Company after the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC. If such Bidder relies on the financial standing of an RFP Guarantor, the Bidder will be asked to make any and all elections for the Guaranty pursuant to the (ComEd) Master Agreement and provide all contact information necessary for the execution of such Guaranty.

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- A Bidder provides this information by fully completing the ComEd Contract Insert prepared for this purpose and available on the procurement website. The ComEd Contract Insert is also labelled INSERT #P1-5. The Bidder provides the ComEd Contract Insert in Microsoft Word format by email or by upload to the application website.
- If a Bidder fails to submit the information required by this paragraph, the Procurement Administrator will require the Officer of the Bidder to acknowledge that, if the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC, the Bidder will be required to provide all necessary information by 12 PM (noon) CPT on the day after such notification is received. The Officer of the Bidder makes such acknowledgment by completing the ComEd Contract Delay Insert prepared for this purpose by the Procurement Administrator. If required by the Procurement Administrator, the Bidder provides the ComEd Contract Delay Insert by email or by upload to the Justification of Omissions section of the online Part 1 Form on the application website.
- Failure to provide the necessary information by 12 PM (noon) CPT on the day after the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC may result in the Bidder or its Guarantor being assigned an Unsecured Credit Limit of zero. Failure to provide current telephone and email/facsimile information in the Credit and Collections section of the ComEd Contract Insert may reduce the time available for the Bidder to respond to a Margin Call, which could result in a default under the (ComEd) Master Agreement.

IV.5.3. Representations of the Officer of the Bidder. The Officer of the Bidder, whether previously qualified or not, must make the certifications detailed in this paragraph.

- The Officer of the Bidder must certify that: (i) the Part 1 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 1 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) if, for any reason and due to any circumstance, any information provided in the Part 1 Proposal changes before the Bid Date, the Bidder will notify the Procurement Administrator of such changes as soon as practicable; (iv) the submission of the Part 1 Proposal constitutes the Bidder's acknowledgement and acceptance of all the terms and conditions of these RFP Rules, regardless of the outcome of the RFP or the outcome of such Proposal; (v) the Bidder is not part of a bidding agreement, a joint venture for purposes of participating in the RFP, a bidding consortium, or any other type of agreement related to bidding in this RFP, it being understood that a Bidder found to be acting in concert with another Bidder will be disqualified by the Procurement Administrator; (vi) The Officer of the Bidder understands the terms of the (ComEd) Master Agreement and the Bidder accepts all of the terms of the (ComEd) Master Agreement without modifications; (vii) each of the ratings provided in its Part 1 Proposal in response to Paragraph IV.3.2 above is a Credit Rating as defined in the (ComEd) Master Agreement; (viii) the Bidder has all regulatory authorizations necessary for it to legally perform its obligations under the (ComEd) Master Agreement; and (ix) the Bidder has no pending legal proceedings or, to its knowledge, threatened legal proceedings against it or

any of its affiliates that could materially adversely affect its ability to perform its obligations under the (ComEd) Master Agreement and Confirmation.

- The Officer of the Bidder makes such certifications by fully completing the ComEd P1 Certifications Insert prepared for this purpose and available on the procurement website. The ComEd P1 Certifications Insert is also labelled INSERT #P1-6. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the ComEd P1 Certifications Insert by email or by upload to the application website.

IV.5.4. Comments on the Letters of Credit. A Bidder that is submitting Bids for a procurement event for a Company must, in its Part 2 Proposal, submit a Pre-Bid Letter of Credit for that procurement event and that Company in the amount indicated in Article V. The Pre-Bid Letter of Credit must be in the form of the Standard Pre-Bid Letter of Credit for that Company or incorporate only modifications approved by the Company as posted to the procurement website. The Standard Pre-Bid Letter of Credit for ComEd is provided as Appendix 9 of these RFP Rules. A Bidder may use the Irrevocable Standby Letter of Credit Format provided as Schedule 1A to the Collateral Annex of the (ComEd) Master Agreement (also called the “Standard Post-Bid Letter of Credit” for ComEd) to post security under the terms of the (ComEd) Master Agreement. A Bidder may, in its Part 1 Proposal, provide comments on or propose modifications to: (i) the changes that have been made to the Standard Pre-Bid Letter of Credit for a Company relative to the previously used Standard Pre-Bid Letter of Credit for that Company; and (ii) the changes that have been made to the Standard Post-Bid Letter of Credit for a Company relative to the previously used Standard Post-Bid Letter of Credit for that Company. The Procurement Administrator will not solicit comments on changes to a standard letter of credit for a

Company when such changes are limited to these administrative updates: (i) expiration date, date of the procurement event, and dates of the supply period; (ii) docket number; or (iii) contact information for the Company. The Procurement Administrator will not be soliciting comments on the letters of credit for ComEd.

IV.5.5. Information requested in this Section IV.5 of the RFP Rules must be provided exclusively by completing Section 5 of the Part 1 Form and by providing any documents required by Section 5, as further explained in Article VI.

#### **IV.6. Requirements for Bidders on MEC Products/Combinations**

IV.6.1. The requirements of this section apply to Bidders that intend to bid on MEC Products and/or Combinations. Only Bidders that submit to the requirements of this section in the Part 1 Proposal can be qualified to bid on MEC Products and/or Combinations.

IV.6.2. Information to prepare the MEC Supplier Contract Documents. A Bidder, whether previously qualified or not, will be asked to provide all information necessary for the preparation of the applicable supplier contract documents. The applicable supplier contract documents are prepared by the Company after the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC. If such Bidder relies on the financial standing of an RFP Guarantor, such Bidder will be responsible for preparation of the Guaranty.

- A Bidder provides this information by fully completing the MEC Contract Insert prepared for this purpose and available on the procurement website. The MEC Contract Insert is also labelled INSERT #P1-7. The Bidder provides

the MEC Contract Insert in Microsoft Word format by email or by upload to the application website.

- If a Bidder fails to submit the information required by this paragraph, the Procurement Administrator will require the Officer of the Bidder to acknowledge that, if the Procurement Administrator notifies the Bidder that the Bidder has Bids on the Company's Products and/or Combinations that are identified as winning Bids to the ICC, the Bidder will be required to provide all necessary information by 12 PM (noon) CPT on the day after such notification is received. The Officer of the Bidder makes such acknowledgment by completing the MEC Contract Delay Insert prepared for this purpose by the Procurement Administrator. If required by the Procurement Administrator, the Bidder provides the MEC Contract Delay Insert by email or by upload to the Justification of Omissions section of the online Part 1 Form on the application website.

IV.6.3. Representations of the Officer of the Bidder. The Officer of the Bidder, whether previously qualified or not, must make the certifications detailed in this paragraph.

- The Officer of the Bidder must certify that: (i) the Part 1 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 1 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) if, for any reason and due to any circumstance, any information provided in the Part 1 Proposal changes before the Bid Date, the Bidder will notify the Procurement Administrator of such changes as soon as practicable; (iv) the submission of the Part 1 Proposal constitutes the Bidder's acknowledgement and acceptance of all the terms and conditions of these RFP Rules, regardless of the outcome of the RFP or

the outcome of such Proposal; (v) the Bidder is not part of a bidding agreement, a joint venture for purposes of participating in the RFP, a bidding consortium, or any other type of agreement related to bidding in this RFP, it being understood that a Bidder found to be acting in concert with another Bidder will be disqualified by the Procurement Administrator; (vi) the Officer of the Bidder understands the terms of the (MEC) Confirmation Agreement and the Bidder accepts all of the terms of the (MEC) Confirmation Agreement without modifications; (vii) each of the ratings provided in its Part 1 Proposal in response to Paragraph IV.3.2 above is a Credit Rating as defined in the (MEC) Confirmation Agreement; (viii) the Bidder has all regulatory authorizations necessary for it to legally perform its obligations under the (MEC) Confirmation Agreement; and (ix) the Bidder has no pending legal proceedings or, to its knowledge, threatened legal proceedings against it or any of its affiliates that could materially adversely affect its ability to perform its obligations under the (MEC) Confirmation Agreement.

- The Officer of the Bidder makes such certifications by fully completing the MEC P1 Certifications Insert prepared for this purpose and available on the procurement website. The MEC P1 Certifications Insert is also labelled INSERT #P1-8. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the MEC P1 Certifications Insert by email or by upload to the application website.

IV.6.4. Comments on the Letters of Credit. A Bidder that is submitting Bids for a procurement event for a Company must, in its Part 2 Proposal, submit a Pre-Bid Letter of Credit for that procurement event and that Company in the amount indicated in Article V. The Pre-Bid Letter of Credit must be in the form of the Standard Pre-Bid Letter of Credit for that Company or incorporate only

modifications approved by the Company as posted to the procurement website. The Standard Pre-Bid Letter of Credit for MEC is provided as Appendix 10 of these RFP Rules. A Bidder may use the Form of Letter of Credit provided as Exhibit B to the (MEC) Confirmation Agreement (also called the “Standard Post-Bid Letter of Credit” for MEC) to post security under the terms of the (MEC) Confirmation Agreement. A Bidder may, in its Part 1 Proposal, provide comments on or propose modifications to: (i) the changes that have been made to the Standard Pre-Bid Letter of Credit for a Company relative to the previously used Standard Pre-Bid Letter of Credit for that Company; and (ii) the changes that have been made to the Standard Post-Bid Letter of Credit for a Company relative to the previously used Standard Post-Bid Letter of Credit for that Company. The Procurement Administrator will not solicit comments on changes to a standard letter of credit for a Company when such changes are limited to these administrative updates: (i) expiration date, date of the procurement event, and dates of the supply period; (ii) docket number; or (iii) contact information for the Company. The Procurement Administrator will not be soliciting comments on the letters of credit for MEC..

IV.6.5. Information requested in this Section IV.6 of the RFP Rules must be provided exclusively by completing Section 6 of the Part 1 Form and by providing any documents required by Section 6, as further explained in Article VI.

#### **IV.7. Bidders Applying Under Agency Agreements**

IV.7.1. A Bidder submitting a Proposal under an agency authorization (“Agency Agreement”) must comply with additional requirements in its Part 1 Proposal. This section details those additional requirements. Bidders that are not

submitting a Proposal under an Agency Agreement are not subject to the requirements of this Section IV.7.

IV.7.2. A Bidder submitting a Proposal under an Agency Agreement must identify the Principal or Principals to the Agency Agreement. A Bidder that has not previously qualified must submit this information in the online Part 1 Form. A previously qualified Bidder must update this information as necessary in the online Part 1 Form.

IV.7.3. The Bidder must identify a Principal as the Entity on whose financial standing the Bidder relies, and for which financial information is provided under Section IV.7. If the Bidder is acting as an agent for multiple Principals, the Bidder must identify the Principal with the lowest credit rating as the entity on whose financial standing the Bidder relies. Where multiple Principals share the lowest credit rating, the entity with the lowest Tangible Net Worth from among those that tie for the lowest credit rating will be used. The financial requirements of Section IV.3 apply to this Entity. A Bidder that has not previously qualified must submit this information in the online Part 1 Form. A previously qualified Bidder must update this information as necessary in the online Part 1 Form.

IV.7.4. Whether a Bidder that is applying under an Agency Agreement has previously qualified or not, such Bidder must provide one (1) copy of its Agency Agreement electronically by email or by upload to the application website.

IV.7.5. Whether previously qualified or not, a Bidder may, but is not required to, submit a draft Officers' Certificate in Microsoft Word for evaluation by email or by upload to the application website. If a Bidder submits a draft Officers' Certificate for evaluation, the Procurement Administrator will inform the Bidder of any changes required to the Officers' Certificate with its Part 1 Notification. This Officers' Certificate will state that: (i) the copy of the Agency

Agreement submitted with the Part 1 Proposal is a true and complete copy of the Agency Agreement as currently in effect; (ii) the Agency Agreement is in full force and effect and shall remain in full force and effect for a period extending to nine (9) business days following the Bid Date; (iii) there are no proceedings pending for the amendment or termination of the Agency Agreement; (iv) each individual who has executed the Officers' Certificate and the Agency Agreement is (or was at the time of the execution of such documents) authorized to execute and deliver such documents on behalf of the Principal(s).

IV.7.6. Whether a Bidder previously qualified or not, the Officer of the Bidder must: (i) certify that it has the authority to bind the Principal(s); (ii) acknowledge that an Officers' Certificate, substantially in the form of Appendix 11 to these RFP Rules and signed by an officer of each Principal, must be provided with the Part 2 Proposal; (iii) acknowledge that the Officers' Certificate will state that the Officer of the Bidder is authorized to execute the applicable supplier contract documents on behalf of the Principals. The Bidder submits these certification and acknowledgments by completing the Agency P1 Insert prepared for this purpose and available on the procurement website. The Agency P1 Insert is also labelled INSERT #P1-9. The Bidder provides the Agency P1 Insert by email or by upload to the application website.

IV.7.7. The information required by this Section IV.7 must be provided exclusively by completing Section 7 of the Part 1 Form and by providing documents required by this Section 7, as further explained in Article VI.

#### **IV.8. Foreign Entity as RFP Guarantor**

IV.8.1. Additional requirements detailed in this section apply only to a Bidder that: (i) relies on the financial standing of a Foreign Entity as RFP Guarantor; and:

(ii) intends to bid on ComEd Products and/or Combinations. Other Bidders are not subject to the additional requirements in this section.

IV.8.2. In its Part 1 Proposal, such Bidder must provide all available long-term sovereign ratings from S&P, Moody's and Fitch for the country in which the RFP Guarantor is domiciled. For the Foreign Entity to be the RFP Guarantor under the terms of the (ComEd) Master Agreement, the country in which the Foreign Entity is domiciled must have a long-term sovereign rating from at least two rating agencies and all ratings must be at least AA+ (from S&P or Fitch) or Aa1 (from Moody's). The long-term sovereign rating for the country in which the Foreign Entity as RFP Guarantor is domiciled will be the lowest of: country ceiling, senior unsecured government debt, long-term foreign currency sovereign rating, long-term local currency sovereign rating, or other equivalent measure. A Bidder that has not previously qualified must submit this information in the online Part 1 Form. A previously qualified Bidder must update this information as necessary in the online Part 1 Form.

IV.8.3. Whether or not such Bidder has previously qualified, if the Bidder is not currently a Seller to ComEd under a previously executed (ComEd) Master Agreement from a prior procurement event under the STP RFP, the Officer of the Bidder must acknowledge that:

- For the Foreign Entity to be the RFP Guarantor under the terms of the (ComEd) Master Agreement and for the Bidder to rely on the financial standing of the Foreign Entity, such Bidder must provide, with its Part 2 Proposal, a legal opinion ("Opinion") of independent counsel qualified to practice law and render legal opinions in the foreign jurisdiction in which the Foreign Entity is formed or organized. Independent counsel means that the individual is not an employee of the Foreign Entity or any of its affiliates or

subsidiaries. The Opinion should reach the legal conclusions that: (a) under the law of the jurisdiction where the Foreign Entity is organized, the necessary steps have been taken to cause the Guaranty pursuant to the (ComEd) Master Agreement, when executed and delivered on behalf of the Foreign Entity, to become a valid and enforceable obligation of the Foreign Entity; (b) the Guaranty pursuant to the (ComEd) Master Agreement, when executed and delivered on behalf of the Foreign Entity, will be, to the extent that the law of the Foreign Entity's jurisdiction of organization is applicable to the enforcement of the Foreign Entity's obligations thereunder, a valid and enforceable obligation of that Foreign Entity, enforceable against it in accordance with its terms, subject to any enumerated customary exceptions under the law of such jurisdiction; and (c) under law of the jurisdiction where the Foreign Entity is organized, the choice of Illinois or New York law to govern the Guaranty pursuant to the (ComEd) Master Agreement is valid and enforceable against such Foreign Entity;

- The following additional documents are also required with the Part 2 Proposal: (i) a sworn certificate of the corporate secretary (or similar officer) of the Foreign Entity that the person executing the Guaranty pursuant to the (ComEd) Master Agreement on behalf of the Foreign Entity has the authority to execute the Guaranty pursuant to the (ComEd) Master Agreement and that the governing board of such Foreign Entity has approved the execution of the Guaranty pursuant to the (ComEd) Master Agreement; and (ii) a sworn certificate of the corporate secretary (or similar officer) of such Foreign Entity that the Foreign Entity has been authorized by its governing board to enter into agreements of the same type as the Guaranty pursuant to the (ComEd) Master Agreement;

- ComEd will evaluate the sufficiency of the documents submitted by the Bidder in response to this paragraph in its sole and absolute discretion, without liability or recourse by the Foreign Entity or the Bidder; and
- For the Foreign Entity to be the RFP Guarantor under the terms of the (ComEd) Master Agreement and for the Bidder to rely on the financial standing of the Foreign Entity, the Foreign Entity must maintain an agent for acceptance of service of process in the United States, and the Bidder must provide contact information of such an agent with its Part 2 Proposal.

IV.8.4. If such Bidder is currently a Seller to ComEd under a previously executed (ComEd) Master Agreement from a prior procurement event under the STP RFP, and if the Bidder has a Guaranty in place with the Foreign Entity as RFP Guarantor, then the Officer of the Bidder must confirm that all relevant documents listed in Paragraph IV.8.3 remain valid under the terms of the (ComEd) Master Agreement for the procurement event under this STP RFP. If the Officer of the Bidder cannot provide such confirmation, because a document is no longer valid or because the Bidder does not have a Guaranty in place with the Foreign Entity as RFP Guarantor or for some other reason, then the Bidder will be required to fulfill the requirements of Paragraph IV.8.3.

IV.8.5. A Bidder submits to these requirements by completing the Foreign Guarantor P1 Insert prepared for this purpose and available on the procurement website. The Foreign Guarantor P1 Insert is also labelled INSERT #P1-10. The Bidder provides the Foreign Guarantor P1 Insert by email or by upload to the application website.

IV.8.6. A Bidder that must submit to the requirements of Paragraph IV.8.3 may, but is not required to, submit with its Part 1 Proposal a draft of the documents listed in Paragraph IV.8.3. The Bidder provides such documents by email or by

upload to the application website. Schedule 2B to the Collateral Annex of the (ComEd) Master Agreement provides the requirements for the Opinion to be sufficient. Schedule 2B also provides an illustration of how the requirements might be presented in an opinion of independent counsel. If a Bidder submits a draft of the documents for evaluation with its Part 1 Proposal, the Procurement Administrator will provide the results of this evaluation, including notice of any changes required to the documents, with the Part 1 Notification.

IV.8.7. The information required by this Section IV.8 must be provided exclusively by completing Section 8 of the Part 1 Form and by providing documents required by this Section 8, as further explained in Article VI.

## **ARTICLE V. Part 2 Proposal Requirements**

Requirements of the Part 2 Proposal apply to all Bidders, whether previously qualified or not.

### **V.1. Contact Information**

V.1.1. A Bidder submits, in the online Part 1 Form, the address for the Bidder as well as contact information for individuals named in the Part 1 Proposal. The online Part 2 Form will display the information that the Bidder provided in the online Part 1 Form in this regard. The Bidder must review this information. If this information is no longer valid, the Bidder must update the address for the Bidder or update the contact information provided in the online Part 1 Form for any or all of the following individuals: (i) the Officer of the Bidder making the certifications and representations of the Part 1 Proposal and Part 2 Proposal; and (ii) the Representative of the Bidder. If the contact information for one or more of the Nominees is no longer valid, the Officer of the Bidder or the Representative must update this information by fully completing the Nominee Insert prepared for this purpose and available on the procurement website. The Nominee Insert is also labelled INSERT #P1-2. The Bidder provides updates to the Nominee Insert by email or by upload to the application website.

V.1.2. The information required by this Section V.1 must be provided exclusively by completing Section 1 of the Part 2 Form and by providing any documents required by Section 1, as further explained in Article VI.

### **V.2. Requirements for Bidders on AIC Products/Combinations**

V.2.1. The requirements of this section apply to Bidders that intend to bid on AIC Products and/or Combinations. Only Bidders that submit to the requirements

of this section in the Part 2 Proposal can be qualified to bid on AIC Products and/or Combinations.

V.2.2. Indicative Quantity for AIC. A Bidder's Indicative Quantity for a Company is the total number of blocks that the Bidder intends to bid across all Segments and months for that Company. A Bidder must provide its Indicative Quantity for AIC.

V.2.3. Pre-Bid Letter of Credit. A Bidder must provide an executed Pre-Bid Letter of Credit, drawn for the account of the Bidder.

- The Bidder must calculate the required amount of the Pre-Bid Letter of Credit for AIC, which is the greater of \$5,000 per block of a Bidder's Indicative Quantity for AIC or \$250,000.
- The original of the executed Pre-Bid Letter of Credit must be sent via overnight delivery service to: Managing Supervisor, Credit Risk Management, Ameren Services, 1901 Chouteau Avenue, MC 960, St. Louis, MO 63103 (Attention: Tim Moloney, 314.613.9139).
- The Bidder must either use the Standard Pre-Bid Letter of Credit for AIC provided in Appendix 8 to these RFP Rules, or the Bidder must submit a Pre-Bid Letter of Credit that incorporates only those modifications to the Standard Pre-Bid Letter of Credit approved by the Company and posted to the procurement website.
- Payment under the Pre-Bid Letter of Credit can be demanded by AIC if the Bidder: (i) has disclosed information relating to its Proposal publicly or to any other party before the Illinois Commerce Commission has rendered its decision on the results of the procurement event; (ii) has made a material omission or misrepresentation in the Part 1 Proposal or the Part 2 Proposal submitted in connection with the procurement event; (iii) has failed to

execute the applicable supplier contract or has failed to meet the creditworthiness requirements of the applicable supplier contract within three (3) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids; or (iv) has failed to pay the applicable Supplier Fee to the Illinois Power Agency within seven (7) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids.

- The Pre-Bid Letter of Credit must expire no earlier than fourteen (14) business days after the anticipated date of the Commission decision on the procurement event. The anticipated date of the Commission decision is the date of the Commission decision provided in the calendar for the procurement event and posted to the procurement website.

V.2.4. Special Instructions. A Bidder may provide special instructions for the return of the Pre-Bid Letter of Credit.

V.2.5. Certifications. The Officer of the Bidder must make a number of certifications and acknowledgments as detailed below.

- The Officer of the Bidder must acknowledge that if the amount of the Pre-Bid Letter of Credit for AIC is insufficient to support the Bidder's Bids for the procurement event for AIC, the Procurement Administrator may amend the Bidder's Bid Forms in a manner consistent with the process described in Paragraph V.7.8 of the RFP Rules.
- The Officer of the Bidder must certify that: (i) the Part 2 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 2 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) the Bidder is bidding independently and that it has no knowledge of any Proposal being submitted for this

procurement event by another Bidder in response to this RFP; and (iv) the Bidder has maintained and will continue to maintain the confidentiality of its Proposal during the preparation of the Proposal.

- The Officer of the Bidder must certify that: (i) the Bidder has taken all necessary care to uphold the confidentiality of its Proposal in its communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or in its communications with advisors, if any; (ii) with the exceptions of communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or communications with advisors (if any), the Bidder has not disclosed, and will not otherwise disclose, publicly or to any other party any information relating to its Proposal, which could have an effect on whether another party submits a Proposal for this procurement event, or on the contents of such Proposal that another Bidder would be willing to submit. Such information includes, but is not limited to: the fact that the Bidder is submitting a Proposal for this procurement event; the Bidder's Bids; the Bidder's number of blocks bid for any Product, any Combination, or for any bundle of Products and Combinations; the Bidder's estimation of the value of a Product or Combination; the Bidder's estimation of the risks associated with providing supply under the (AIC) Confirmation Agreement; and the Bidder's preference for bidding on specific Products or Combinations. This certification must hold until the ICC has rendered its decision on the results of the procurement event.
- The Officer of the Bidder must certify that if the ICC approves some or all of the Bidder's Bids, (i) the Bidder will sign a partially executed electronic copy of the (AIC) Confirmation Agreement and any other related documents and send such fully executed signature pages to AIC electronically by 4 PM CPT

on the second business day after the ICC decision; (ii) the Bidder will submit, if applicable, a fully executed Guaranty to AIC electronically by 4 PM CPT on the second business day after the ICC decision; and (iii) the Bidder will complete payment of the Supplier Fees due to the IPA by the seventh business day after being notified of the ICC decision.

- The Officer of the Bidder must certify that any Bid on any Product or on any Combination submitted in response to this procurement event is binding until nine (9) business days after the Bid Date. Each Bid constitutes a binding and irrevocable offer to supply a block of a Product or a block of the Combination at the price provided as the Bid and under the terms of the (AIC) Confirmation Agreement. All Bids together constitute a binding and irrevocable offer to supply, under the terms of the (AIC) Confirmation Agreement, the number of blocks of each Product at each price submitted and the number of blocks of each Combination at each price submitted up to the maximum willingness to supply for each Segment of each month.
- The Officer of the Bidder must certify that a binding and enforceable obligation arises under the terms of the (AIC) Confirmation Agreement to execute the (AIC) Confirmation Agreement and related documents to supply and deliver energy to AIC for each Segment of each month for which the Bidder's Bids are approved by the ICC. For each Segment of each month, the price paid to the Bidder is the average of the Bidder's own winning Bids for all blocks of the Product and for all blocks of a Combination that includes that Segment of that month.

The Officer of the Bidder makes all certifications and acknowledgments above by completing the AIC P2 Certifications Insert prepared for this purpose and available on the procurement website. The AIC P2 Certifications Insert is also

labelled INSERT #P2-1. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the AIC P2 Certifications Insert by email or by upload to the application website.

V.2.6. The information required by this Section V.2 must be provided exclusively by completing Section 2 of the Part 2 Form and by providing any documents required by Section 2, as further explained in Article VI.

**V.3. Requirements for Bidders on ComEd Products/Combinations**

V.3.1. The requirements of this section apply to Bidders that intend to bid on ComEd Products and/or Combinations. Only Bidders that submit to the requirements of this section in the Part 2 Proposal can be qualified to bid on ComEd Products and/or Combinations.

V.3.2. Indicative Quantity for ComEd. A Bidder's Indicative Quantity for a Company is the total number of blocks that the Bidder intends to bid across all Segments and months for that Company. A Bidder must provide its Indicative Quantity for ComEd.

V.3.3. Pre-Bid Letter of Credit. A Bidder must provide an executed Pre-Bid Letter of Credit, drawn for the account of the Bidder.

- The Bidder must calculate the required amount of the Pre-Bid Letter of Credit for ComEd, which is the greater of \$5,000 per block of a Bidder's Indicative Quantity for ComEd or \$250,000.
- The original of the executed Pre-Bid Letter of Credit must be sent via overnight delivery service to: Vice President, Energy Acquisition, Commonwealth Edison Company, 1919 Swift Drive, Oakbrook, IL 60523-1580 (telephone: 630.684.3558).

- The Bidder must either use the Standard Pre-Bid Letter of Credit for ComEd provided in Appendix 9 to these RFP Rules, or the Bidder must submit a Pre-Bid Letter of Credit that incorporates only those modifications to the Standard Pre-Bid Letter of Credit approved by the Company and posted to the procurement website.
- Payment under the Pre-Bid Letter of Credit can be demanded by ComEd if the Bidder: (i) has disclosed information relating to its Proposal publicly or to any other party before the Illinois Commerce Commission has rendered its decision on the results of the procurement event; (ii) has made a material omission or misrepresentation in the Part 1 Proposal or the Part 2 Proposal submitted in connection with the procurement event; (iii) has failed to execute the applicable supplier contract or has failed to meet the creditworthiness requirements of the applicable supplier contract within three (3) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids; or (iv) has failed to pay the applicable Supplier Fee to the Illinois Power Agency within seven (7) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids.
- The Pre-Bid Letter of Credit must expire no earlier than fourteen (14) business days after the anticipated date of the Commission decision on the procurement event. The anticipated date of the Commission decision is the date of the Commission decision provided in the calendar for the procurement event and posted to the procurement website.

V.3.4. **Special Instructions.** A Bidder may provide special instructions for the return of the Pre-Bid Letter of Credit.

V.3.5. Certifications. The Officer of the Bidder must make a number of certifications and acknowledgments as detailed below.

- The Officer of the Bidder must acknowledge that if the amount of the Pre-Bid Letter of Credit for ComEd is insufficient to support the Bidder's Bids for the procurement event for ComEd, the Procurement Administrator may amend the Bidder's Bid Forms in a manner consistent with the process described in Paragraph V.7.8 of the RFP Rules.
- The Officer of the Bidder must certify that: (i) the Part 2 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 2 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) the Bidder is bidding independently and that it has no knowledge of any Proposal being submitted for this procurement event by another Bidder in response to this RFP; and (iv) the Bidder has maintained and will continue to maintain the confidentiality of its Proposal during the preparation of the Proposal.
- The Officer of the Bidder must certify that: (i) the Bidder has taken all necessary care to uphold the confidentiality of its Proposal in its communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or in its communications with advisors, if any; (ii) with the exceptions of communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or communications with advisors (if any), the Bidder has not disclosed, and will not otherwise disclose, publicly or to any other party any information relating to its Proposal, which could have an effect on whether another party submits a Proposal for this procurement event, or on the contents of such Proposal that another Bidder would be willing to submit. Such information includes, but is not limited to:

the fact that the Bidder is submitting a Proposal for this procurement event; the Bidder's Bids; the Bidder's number of blocks bid for any Product, any Combination, or for any bundle of Products and Combinations; the Bidder's estimation of the value of a Product or Combination; the Bidder's estimation of the risks associated with providing supply under the (ComEd) Master Agreement; and the Bidder's preference for bidding on specific Products or Combinations. This certification must hold until the ICC has rendered its decision on the results of the procurement event.

- The Officer of the Bidder must certify that if the ICC approves some or all of the Bidder's Bids, (i) the Bidder will sign a partially executed electronic copy of the (ComEd) Master Agreement, including any Confirmations, any Guaranty, if applicable, and any other related documents and send such fully executed signature pages to ComEd electronically by 4 PM CPT on the second business day after the ICC decision; (ii) the Bidder will complete payment of the Supplier Fees due to the IPA by the seventh business day after being notified of the ICC decision.
- The Officer of the Bidder must certify that any Bid on any Product or on any Combination submitted in response to this procurement event is binding until nine (9) business days after the Bid Date. Each Bid constitutes a binding and irrevocable offer to supply a block of a Product or a block of the Combination at the price provided as the Bid and under the terms of the (ComEd) Master Agreement. All Bids together constitute a binding and irrevocable offer to supply, under the terms of the (ComEd) Master Agreement, the number of blocks of each Product at each price submitted and the number of blocks of each Combination at each price submitted up to the maximum willingness to supply for each Segment of each month.

- The Officer of the Bidder must certify that a binding and enforceable obligation arises under the terms of the (ComEd) Master Agreement to execute the (ComEd) Master Agreement, Confirmation, and related documents to supply and deliver energy to ComEd for each Segment of each month for which the Bidder's Bids are approved by the ICC. For each Segment of each month, the price paid to the Bidder is the average of the Bidder's own winning Bids for all blocks of the Product and for all blocks of a Combination that includes that Segment of that month.

The Officer of the Bidder makes all certifications and acknowledgments above by completing the ComEd P2 Certifications Insert prepared for this purpose and available on the procurement website. The ComEd P2 Certifications Insert is also labelled INSERT #P2-2. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the ComEd P2 Certifications Insert by email or by upload to the application website.

- V.3.6. The information required by this Section V.3 must be provided exclusively by completing Section 3 of the Part 2 Form and by providing any documents required by Section 3, as further explained in Article VI.

**V.4. Requirements for Bidders on MEC Products/Combinations**

- V.4.1. The requirements of this section apply to Bidders that intend to bid on MEC Products and/or Combinations. Only Bidders that submit to the requirements of this section in the Part 2 Proposal can be qualified to bid on MEC Products and/or Combinations.

- V.4.2. Indicative Quantity for MEC. A Bidder's Indicative Quantity for a Company is the total number of blocks that the Bidder intends to bid across all Segments

and months for that Company. A Bidder must provide its Indicative Quantity for MEC.

V.4.3. Pre-Bid Letter of Credit. A Bidder must provide an executed Pre-Bid Letter of Credit, drawn for the account of the Bidder.

- The Bidder must calculate the required amount of the Pre-Bid Letter of Credit for MEC, which is the greater of \$5,000 per block of a Bidder's Indicative Quantity for MEC or \$25,000.
- The original of the executed Pre-Bid Letter of Credit must be sent via overnight delivery service to: Christy Harger, Director, Risk Management Finance/Accounting, MEC Energy Company, 4299 NW Urbandale Drive, Urbandale, IA 50322 (telephone: 515.281.2773).
- The Bidder must either use the Standard Pre-Bid Letter of Credit for MEC provided in Appendix 10 to these RFP Rules, or the Bidder must submit a Pre-Bid Letter of Credit that incorporates only those modifications to the Standard Pre-Bid Letter of Credit approved by the Company and posted to the procurement website.
- Payment under the Pre-Bid Letter of Credit can be demanded by MEC if the Bidder: (i) has disclosed information relating to its Proposal publicly or to any other party before the Illinois Commerce Commission has rendered its decision on the results of the procurement event; (ii) has made a material omission or misrepresentation in the Part 1 Proposal or the Part 2 Proposal submitted in connection with the procurement event; (iii) has failed to execute the applicable supplier contract or has failed to meet the creditworthiness requirements of the applicable supplier contract within three (3) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids; or (iv) has failed to pay

the applicable Supplier Fee to the Illinois Power Agency within seven (7) business days of being notified that the Illinois Commerce Commission has approved the Bidder's winning Bids.

- The Pre-Bid Letter of Credit must expire no earlier than fourteen (14) business days after the anticipated date of the Commission decision on the procurement event. The anticipated date of the Commission decision is the date of the Commission decision provided in the calendar for the procurement event and posted to the procurement website.

V.4.4. Special Instructions. A Bidder may provide special instructions for the return of the Pre-Bid Letter of Credit.

V.4.5. Certifications. The Officer of the Bidder must make a number of certifications and acknowledgments as detailed below.

- The Officer of the Bidder must acknowledge that if the amount of the Pre-Bid Letter of Credit for MEC is insufficient to support the Bidder's Bids for the procurement event for MEC, the Procurement Administrator may amend the Bidder's Bid Forms in a manner consistent with the process described in Paragraph V.7.8 of the RFP Rules.
- The Officer of the Bidder must certify that: (i) the Part 2 Proposal will remain in full force and effect until nine (9) business days after the Bid Date; (ii) all information provided in the Part 2 Proposal is true and accurate to the best of the Officer's knowledge and belief; (iii) the Bidder is bidding independently and that it has no knowledge of any Proposal being submitted for this procurement event by another Bidder in response to this RFP; and (iv) the Bidder has maintained and will continue to maintain the confidentiality of its Proposal during the preparation of the Proposal.

- The Officer of the Bidder must certify that: (i) the Bidder has taken all necessary care to uphold the confidentiality of its Proposal in its communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or in its communications with advisors, if any; (ii) with the exceptions of communications with its financial institution for the purpose of arranging for the Pre-Bid Letter of Credit or communications with advisors (if any), the Bidder has not disclosed, and will not otherwise disclose, publicly or to any other party any information relating to its Proposal, which could have an effect on whether another party submits a Proposal for this procurement event, or on the contents of such Proposal that another Bidder would be willing to submit. Such information includes, but is not limited to: the fact that the Bidder is submitting a Proposal for this procurement event; the Bidder's Bids; the Bidder's number of blocks bid for any Product, any Combination, or for any bundle of Products and Combinations; the Bidder's estimation of the value of a Product or Combination; the Bidder's estimation of the risks associated with providing supply under the (MEC) Confirmation Agreement; and the Bidder's preference for bidding on specific Products or Combinations. This certification must hold until the ICC has rendered its decision on the results of the procurement event.
- The Officer of the Bidder must certify that if the ICC approves some or all of the Bidder's Bids, (i) the Bidder will sign a partially executed electronic copy of the (MEC) Confirmation Agreement and any other related documents and send such fully executed signature pages to MEC electronically by 4 PM CPT on the second business day after the ICC decision; (ii) the Bidder will submit, if applicable, a fully executed Guaranty to MEC electronically by 4 PM CPT on the second business day after the ICC decision; and (iii) the Bidder will

complete payment of the Supplier Fees due to the IPA by the seventh business day after being notified of the ICC decision.

- The Officer of the Bidder must certify that any Bid on any Product or on any Combination submitted in response to this procurement event is binding until nine (9) business days after the Bid Date. Each Bid constitutes a binding and irrevocable offer to supply a block of a Product or a block of the Combination at the price provided as the Bid and under the terms of the (MEC) Confirmation Agreement. All Bids together constitute a binding and irrevocable offer to supply, under the terms of the (MEC) Confirmation Agreement, the number of blocks of each Product at each price submitted and the number of blocks of each Combination at each price submitted up to the maximum willingness to supply for each Segment of each month.
- The Officer of the Bidder must certify that a binding and enforceable obligation arises under the terms of the (MEC) Confirmation Agreement to execute the (MEC) Confirmation Agreement and related documents to supply and deliver energy to MEC for each Segment of each month for which the Bidder's Bids are approved by the ICC. For each Segment of each month, the price paid to the Bidder is the average of the Bidder's own winning Bids for all blocks of the Product and for all blocks of a Combination that includes that Segment of that month.

The Officer of the Bidder makes all certifications and acknowledgments above by completing the MEC P2 Certifications Insert prepared for this purpose and available on the procurement website. The MEC P2 Certifications Insert is also labelled INSERT #P2-3. The signature of the Officer of the Bidder must be notarized or attested with the corporate seal. The Bidder provides the MEC P2 Certifications Insert by email or by upload to the application website.

V.4.6. The information required by this Section V.4 must be provided exclusively by completing Section 4 of the Part 2 Form and by providing any documents required by Section 4, as further explained in Article VI.

**V.5. Bidders Applying Under Agency Agreements**

V.5.1. A Bidder submitting a Proposal under an Agency Agreement must comply with additional requirements in its Part 2 Proposal. This section details those additional requirements. The requirements of this section apply only to Bidders submitting a Proposal under an Agency Agreement; other Bidders are not subject to the requirements of this section .

V.5.2. Officers' Certificate. If the Bidder is applying under an Agency Agreement, the Bidder must provide an Officers' Certificate, substantially in the form of Appendix 11 to these RFP Rules and signed by an officer of each Principal. The Bidder provides the Officers' Certificate by email or by upload to the application website. This Officers' Certificate states that: (i) the copy of the Agency Agreement submitted with the Part 1 Proposal is a true and complete copy of the Agency Agreement as currently in effect; (ii) the Agency Agreement is in full force and effect and shall remain in full force and effect for a period extending to nine (9) business days following the Bid Date; (iii) there are no proceedings pending for the amendment or termination of the Agency Agreement; (iv) each individual who has executed the Officers' Certificate and the Agency Agreement is (or was at the time of the execution of such documents) authorized to execute and deliver such documents on behalf of the Principal(s); and (v) the Officer of the Bidder is authorized to execute the applicable supplier contract documents on behalf of the Principals.

- V.5.3. Representative of the Principal. If no representative of the Bidder is authorized to execute a Confirmation pursuant to the applicable supplier contract, the Bidder must name a representative of a Principal that is so authorized. The representative of the Principal named in the Agency P2 Insert will be required to execute the two (2) originals of the signature pages of the applicable supplier contract on the second business day after the ICC decision.
- V.5.4. A Bidder submitting a Proposal under an Agency Agreement provides all documents required by this section by email or upload to the application website. The Bidder provides all other information required by this section by completing the Agency P2 Insert prepared for this purpose and available on the procurement website. The Agency P2 Insert is also labelled INSERT #P2-4. The Bidder provides the Agency P2 Insert by email or by upload to the application website.
- V.5.5. The information required by this Section V.5 must be provided exclusively by completing Section 5 of the Part 2 Form and by providing any documents required by Section 5, as further explained in Article VI.

**V.6. Foreign Entity as RFP Guarantor**

- V.6.1. Additional requirements detailed in this section apply only to a Bidder that: (i) relies on the financial standing of a Foreign Entity as RFP Guarantor; and (ii) intends to bid on ComEd Products and/or Combinations; and (iii) was required to fulfill the requirements of Paragraph IV.8.3 for purposes of the Part 1 Proposal. Other Bidders are not subject to the additional requirements in this section.

- V.6.2. The Bidder must provide in the online Part 2 Form the contact information, including name, address, phone number, fax number, and email, of an agent in the United States for acceptance of service of process for the Foreign Entity as RFP Guarantor.
- V.6.3. The Bidder must provide an Opinion of independent counsel qualified to practice law and render legal opinions in the foreign jurisdiction in which the Foreign Entity is formed or organized that: (a) under the law of the jurisdiction where the Foreign Entity is organized, the necessary steps have been taken to cause the Guaranty, when executed and delivered on behalf of the Foreign Entity, to become a valid and enforceable obligation of the Foreign Entity; (b) the Guaranty, when executed and delivered on behalf of the Foreign Entity, will be, to the extent that the law of the Foreign Entity's jurisdiction of organization is applicable to the enforcement of the Foreign Entity's obligations thereunder, a valid and enforceable obligation of that Foreign Entity, enforceable against it in accordance with its terms, subject to any enumerated customary exceptions under the law of such jurisdiction; and (c) under law of the jurisdiction where the Foreign Entity is organized, the choice of Illinois or New York law to govern the Guaranty is valid and enforceable against such Foreign Entity. The Bidder provides the Opinion by email or upload to the application website.
- V.6.4. Such Bidder must also submit: (i) a sworn certificate of the corporate secretary (or similar officer) of the Foreign Entity that the person executing the Guaranty on behalf of the Foreign Entity has the authority to execute the Guaranty and that the governing board of such Foreign Entity has approved the execution of the Guaranty; and (ii) a sworn certificate of the corporate secretary (or similar officer) of such Foreign Entity that the Foreign Entity has been authorized by its

governing board to enter into agreements of the same type as the Guaranty. The Bidder provides these documents by email or upload to the application website.

V.6.5. The Bidder provides all documents required by this section by email or upload to the application website. The Bidder provides all other information required by this section by completing the Foreign Guarantor P2 Insert prepared for this purpose and available on the procurement website. The Foreign Guarantor P2 Insert is also labelled INSERT #P2-5. The Bidder provides the Foreign Guarantor P2 Insert by email or by upload to the application website.

V.6.6. ComEd will evaluate the sufficiency of the documents submitted by the Bidder with the Part 2 Proposal in its sole and absolute discretion, without liability or recourse by the RFP Guarantor or the Bidder. ComEd may require a payment of up to \$10,000 for review of the documents.

V.6.7. The information required by this Section V.6 must be provided exclusively by completing Section 6 of the Part 2 Form and by providing any documents required by Section 6, as further explained in Article VI.

## **V.7. Bids**

V.7.1. A Bid must be displayed as a price, in \$/MWh rounded to the nearest cent, for a block of a Product or for a block of a Combination. The Bid is the price that the Bidder is willing to accept to deliver each MWh in the block. A Bid that is not expressed in dollars and cents will automatically be rejected.

V.7.2. A Bidder cannot submit a Bid for less than a full block of a Product or for less than a full block of a Combination. The Bidder cannot bid on fractions, portions, or parts of blocks. Such Bids will be automatically rejected.

V.7.3. A Bidder may bid on any number of Products and may bid on all Products. For each Product, a Bidder may bid on any number of blocks up to and including the

Target for that Product. The Target for each Product available for AIC is provided in Table I-1. The Target for each product available for ComEd is provided in Table I-2. The Target for each product available for MEC is provided in Table I-3. A Bidder that bids on at least one Product or Combination for one Company participates in the procurement event for that Company.

V.7.4. A Bidder may bid on any number of Combinations and may bid on all Combinations. For each Combination, a Bidder may bid on any number of blocks up to and including the number of blocks available for each Combination. The number of blocks available for each Combination for AIC is provided in Table I-4. The number of blocks available for each Combination for ComEd is provided in Table I-5. The number of blocks available for each Combination for MEC is provided in Table I-6.

V.7.5. A Bidder may, but is not required to, specify a maximum willingness to supply for a Segment of a month for a Company, which is the maximum number of blocks that the Bidder is willing to win and supply for that Segment of that month for that Company, across all Bids on the Product corresponding to that Segment of that month for that Company as well as Bids on any Combination that includes that Segment of that month for that Company. If a Bidder does not specify a maximum willingness to supply for a Segment of a month for a Company, it will be assumed that the Bidder is willing to supply up to the minimum of: (i) the Target for that Segment of that month for that Company; and (ii) the number of blocks bid for that Segment of that month for that Company, which is the sum of the number of blocks bid for the Product corresponding to that Segment of that month for that Company and the number of blocks bid on any Combination that includes that Segment of that month for

that Company. The minimum of: (i) the Target for that Segment of that month for that Company; and (ii) the number of blocks bid for that Segment of that month for that Company; is called the “Default Maximum Willingness to Supply” or “Default MWS” for that Segment of that month for that Company. If a Bidder specifies a maximum willingness to supply for a Segment of a month for a Company that is greater than the Default MWS for that Segment of that month for that Company, the maximum willingness to supply submitted by the Bidder will be ignored and discarded. The Default MWS for that Segment of that month for that Company will be used instead. Appendix 13 to these RFP Rules provides additional explanation about the maximum willingness to supply.

- V.7.6. The Bidder may not submit any additional instructions, contingencies, or conditions on their Bids. Any such additional instructions, contingencies, or conditions will be ignored.
- V.7.7. The Bid Window for Bids on Products and Combinations of a Company that include any Segment and any month from June 2017 to May 2018 (the “2017-2018 Delivery Year”) will be from 8:30AM to 11AM CPT. The Bid Window for Bids on Products and Combinations of a Company that include any Segment and any month from June 2018 to May 2020 (the “2018-2020 Delivery Years”) will be from 8:30 AM to 10 AM CPT. After 10 AM CPT, the Bidder will not be allowed to resubmit its Bids for the 2018-2020 Delivery Years, even in the circumstances where the Pre-Bid Letter of Credit for a Company is insufficient to support the Bidder’s Bids for all Delivery Years.
- V.7.8. To be sufficient to support the Bidder’s Bids in a procurement event for AIC or ComEd, the Pre-Bid Letter of Credit for that Company must be in an amount no less than \$5,000 per block of the Bidder’s Maximum Quantity subject to a

\$250,000 minimum. To be sufficient to support the Bidder's Bids in the procurement event for MEC, the Pre-Bid Letter of Credit for that Company must be in an amount no less than \$5,000 per block of the Bidder's Maximum Quantity subject to a \$25,000 minimum. The Bidder's Maximum Quantity is the greatest number of blocks that the Bidder can win across all Segments and all months for a Company given the Bids that the Bidder submitted for that Company. If the Pre-Bid Letter of Credit for a Company is insufficient to support the Bidder's Bids, the Procurement Administrator will determine the "Assigned Maximum Quantity", which is the number of blocks that the Pre-Bid Letter of Credit for that Company can support. The Procurement Administrator will contact the Bidder by phone as soon as practicable and will require the Bidder to provide an amendment to its Bid Forms for one or more months and Segments so that the number of blocks that the Bidder can win across all Segments and months for a Company is equal to or is less than the Assigned Maximum Quantity.

- V.7.9. If the Procurement Administrator makes the determination that a Bidder's Pre-Bid Letter of Credit for the procurement event of a Company is insufficient to support the Bidder's Bids prior to 9:30 AM CPT, the Procurement Administrator will require that the Bidder amend its Bid Forms so that the number of blocks that the Bidder can win across all Segments and months is equal to or less than the Assigned Maximum Quantity for that Company. The Bidder will have the option to resubmit its Bid Forms or to provide the information to amend the Bid Forms for one or more months and Segments by phone. All such amendments for Products of the 2018-2020 Delivery Years must be received by 10 AM on the Bid Date. All such amendments for Products of the 2017-2018 Delivery Year must be received by 11 AM on the Bid Date. If

the Bidder amends its Bid Forms by phone, the Procurement Administrator will fax or electronically transmit the amended Bid Forms to the Bidder for the Bidder's records.

V.7.10. If the Procurement Administrator makes the determination that a Bidder's Pre-Bid Letter of Credit for a Company is insufficient to support the Bidder's Bids after 9:30 AM CPT, the Procurement Administrator will require that the Bidder amend its Bid Forms so that the number of blocks that the Bidder can win across all Segments and months is equal to or less than the Assigned Maximum Quantity for that Company. While the Procurement Administrator will require that the Bidder provide the information to amend its the Bid Forms for one or more months and Segments by phone, nothing precludes the Bidder from resubmitting its Bid Forms by the required deadlines. All such amendments for Products of the 2018-2020 Delivery Years must be received by 10 AM on the Bid Date. All such amendments for Products of the 2017-2018 Delivery Years must be received by 11 AM on the Bid Date. The Procurement Administrator will fax or electronically transmit the amended Bid Forms to the Bidder for the Bidder's records.

V.7.11. If, for any reason including the fact that the Bidder is not able to provide information to amend its Bid Forms in the timeframes specified in this section, the Bidder's Pre-Bid Letter of Credit for a procurement event for a Company remains insufficient to support the Bidder's Maximum Quantity for that Company after the procedure provided in the preceding paragraphs is followed, the Procurement Administrator will reduce the maximum willingness to supply for one or more months and Segments so that the Pre-Bid Letter of Credit for that Company is sufficient using the random assignment procedure provided in this paragraph. If amendments required for the 2018-2020 Delivery Years are

not received by 10 AM on the Bid Date, the random assignment procedure is applied to the 2018-2020 Delivery Years and no Bids can be accepted for the 2017-2018 Delivery Year. If amendments required for the 2017-2018 Delivery Year are not received by 11 AM on the Bid Date, the random assignment procedure is applied to the 2017-2018 Delivery Year only. The Procurement Administrator will assign a random number between zero and one to each block of the Bidder's willingness to supply for each Segment of each month of the applicable Delivery Years. The Procurement Administrator will choose at random a Segment of a month of the applicable Delivery Years from which to reduce the maximum willingness to supply by one block by selecting the block assigned the lowest random number. If the Pre-Bid Letter of Credit remains insufficient to support the amended Maximum Quantity, the Procurement Administrator will choose another Segment of a month of the applicable Delivery Years from which to reduce the maximum willingness to supply by one block by selecting the block assigned the lowest random number from among those remaining. The Procurement Administrator will repeat this random assignment process until the Pre-Bid Letter of Credit is sufficient to support the Bidder's Bids. The maximum willingness to supply for each Segment of each month of the applicable Delivery Years assigned by the Procurement Administrator using this process is called the Assigned Willingness to Supply for that Segment of that month. The Bidder's Bids will be evaluated using the Assigned Willingness to Supply for each month and Segment. The Officer of the Bidder must, in the P2 Certifications Insert for a procurement event of a Company's Products, agree that the Procurement Administrator may amend the Bidder's Bid Forms in a manner consistent with the process described in this paragraph should the amount of the Pre-Bid Letter of Credit for a procurement

event for a Company's Products be insufficient to support the Bidder's Bids for that procurement event and that Company.

**V.8. Information Provided to Bidders for the Submission of Bids**

- V.8.1. The Procurement Administrator provides Bid Forms electronically to each Bidder qualified pursuant to a successful Part 1 Proposal. The Procurement Administrator may provide Bid Forms for purposes of bidder training and Bid Forms for submission of Bids on the Bid Date at different times (in which case the Bid Forms for submission of Bids on the Bid Date will be provided to Bidders no later than two (2) business days prior to the Bid Date). The Procurement Administrator also provides a set of instructions. These instructions guide the Bidder for completion of the Bid Forms, for the optional encryption of the Bid Forms, for submission of the completed Bid Forms to the Procurement Administrator via a secure file transfer interface, as well as instructions for submission of the Bids in case of technical difficulties with the secure file transfer interface. The Procurement Administrator also provides electronically to each Bidder qualified pursuant to a successful Part 1 Proposal information required for the submission of Bids, including a username, password, and security code. This information is unique to each Bidder and allows the Procurement Administrator to authenticate the Bids received. The Bidder must either confirm that all such information and documents were received or the Bidder must request that such information and documents be re-issued. The Bidder provides this acknowledgment by filling out Section 7 of the Part 2 Form prepared for this purpose.
- V.8.2. The Bid Forms, as provided to each Bidder by the Procurement Administrator, are the exclusive method for submitting a Bidder's Bids. There is one Bid Form

for each submission deadline and Bid Window. A Bidder must fill out all required information on a Bid Form according to the instructions provided by the Procurement Administrator upon qualification. A Bidder must submit a Bid Form to the Procurement Administrator through a secure file transfer interface according to the instructions provided by the Procurement Administrator upon qualification. The Procurement Administrator requires that the Bidder acknowledge receipt of the Confidential Information required for the submission of Bids in the online Part 2 Form.

- V.8.3. A Bidder must fill out contact information on its Bid Forms and the Procurement Administrator will use that information to confirm receipt of the Bids. A Bidder may encrypt its Bid Forms for additional security.
- V.8.4. In case of technical difficulties, and only in case of technical difficulties, the Procurement Administrator will instruct the Bidder to send the Bid Forms via email and the Procurement Administrator will recommend that the Bid Forms be encrypted using the security code unique to the Bidder. The Procurement Administrator will note for the Bidder that without encryption such transmission may not be secure. The Procurement Administrator will provide instructions for such a contingency and the Bidder must follow all such instructions. These instructions will specify that the Bidder must phone the Procurement Administrator to advise the Procurement Administrator of the use of email transmission and to provide authenticating information.
- V.8.5. All Bid Forms for the 2017-2018 Delivery Year must be received between 8:30 AM and 11 AM (CPT). All Bid Forms for the 2018-2020 Delivery Years must be received between 8:30 AM and 10 AM (CPT). No late Bid Forms will be accepted regardless of the method used by the Bidder to submit its Bid Forms.

## **ARTICLE VI. Process**

### **VI.1. Part 1 and Part 2 Proposals: Submission and Processing**

- VI.1.1. Any notification or other written communication from the Procurement Administrator to a Bidder will be sent to the email address provided for the Representative and the Nominees. Any such notification or communication will be deemed received by the Bidder at the time of delivery or transmission, provided that when delivery or transmission occurs after 6 PM on a business day or occurs on a day that is not a business day, receipt will be deemed to occur at 9 AM on the following business day. Any email from the Bidder to the Procurement Administrator should be addressed to [Illinois-RFP@nera.com](mailto:Illinois-RFP@nera.com) to ensure a prompt reply.
- VI.1.2. Any document or other information prepared and sent by the Procurement Administrator to a Bidder for its continued participation in the RFP is sent through a secure file transfer interface to the Representative and the Nominees. Any such document or other information will be deemed received by the Bidder at the time of delivery or transmission, provided that when delivery or transmission occurs after 6 PM on a business day or occurs on a day that is not a business day, receipt will be deemed to occur at 9 AM on the following business day.
- VI.1.3. The exclusive method of responding to the qualification standards listed in Article IV of these RFP Rules is the use of the online Part 1 Form together with the use of Inserts to the Part 1 Form available as separate forms on the procurement website or from the Procurement Administrator. Documents (supporting documents and Inserts) may be uploaded to the application website or sent to the Procurement Administrator via email. A Bidder must provide the

contact information required by Section IV.1, including information regarding the Officer of the Bidder and the Representative, exclusively by completing Section 1 of the Part 1 Form. The Officer of the Bidder or the Representative may provide contact information for up to three (3) individuals who serve as Nominees and who are included in communications from the Procurement Administrator. A Bidder must provide evidence of payment of the Bid Participation Fee exclusively by completing Section 2 of the Part 1 Form. A Bidder must show compliance with the financial requirements of Section IV.3 exclusively by completing Section 3 of the Part 1 Form and by providing all documents required by that section. A Bidder that intends to bid on AIC Products and/or Combinations must make representations, including acceptance of all the terms of the (AIC) Confirmation Agreement without modifications, exclusively by completing Section 4 of the Part 1 Form. A Bidder that intends to bid on ComEd Products and/or Combinations must make representations, including acceptance of all the terms of the (ComEd) Master Agreement without modifications, exclusively by completing Section 5 of the Part 1 Form. A Bidder that intends to bid on MEC Products and/or Combinations must make representations, including acceptance of all the terms of the (MEC) Confirmation Agreement without modifications, exclusively by completing Section 6 of the Part 1 Form. A Bidder may submit comments to the Standard Pre-Bid Letter of Credit and/or the Standard Post-Bid Letter of Credit for a procurement event and for a Company to the extent that the Procurement Administrator is soliciting comments on changes to the letters of credit that are not purely administrative in nature. When the Procurement Administrator prepares an Insert for submission of such comments, the Insert prepared for this purpose is the exclusive method for submitting such comments. A Bidder

submitting a Proposal under an Agency Agreement must provide additional information, including acknowledging that an Officers' Certificate must be provided with the Part 2 Proposal, exclusively by completing Section 7 of the Part 1 Form. A Bidder relying on the financial standing of a Foreign Entity as RFP Guarantor and that intends to bid on ComEd Products and/or Combinations must provide any additional information required by Section IV.8, exclusively by completing Section 8 of the Part 1 Form. A Bidder is asked to make any possible elections for the applicable supplier contract for a procurement event and for a Company, and to provide all contact information necessary for execution of the applicable supplier contract, exclusively by completing the Contract Insert for that procurement event and that Company. A Bidder relying on the financial standing of an RFP Guarantor and that intends to bid on ComEd Products and/or Combinations is asked to make any possible elections for the Guaranty and provide all contact information necessary for execution of the Guaranty exclusively by completing the ComEd Contract Insert.

VI.1.4. The Part 1 Proposal consists of information submitted in the online Part 1 Form and one (1) copy of all documents, including Inserts, required by the Part 1 Form and by Article IV of these RFP Rules. All Inserts are available on the procurement website or from the Procurement Administrator. All required Inserts must be duly completed and uploaded to the application website or sent by email to the Procurement Administrator. When a signature is required on an Insert, such Insert must be signed, scanned, and uploaded to the application website or sent by email to the Procurement Administrator. Other documents must be either uploaded to the application website or sent by email to the Procurement Administrator at [Illinois-RFP@nera.com](mailto:Illinois-RFP@nera.com). Responses to the qualification standards of Article IV that do not use the online Part 1 Form and

the Inserts prepared for this purpose will not be considered and the Part 1 Proposal will be considered deficient.

- VI.1.5. A Bidder must submit its Part 1 Proposal to the Procurement Administrator by 12 PM (noon) on the Part 1 Date. All times in this RFP are Central Prevailing Times unless specifically noted. No late Part 1 Proposals will be accepted under any circumstances.
- VI.1.6. If a Part 1 Proposal is received before 12 PM (noon) on any business day during the Part 1 Window, the Procurement Administrator acknowledges receipt on the day the materials are received with the results of an initial review. If a Part 1 Proposal is received after 12 PM (noon) on any business day during the Part 1 Window prior to the Part 1 Date, the Procurement Administrator sends the acknowledgment of receipt along with the initial review by 12 PM (noon) of the next day. The initial review states either that the Part 1 Proposal is complete and is being considered, or the initial review lists items of the Part 1 Proposal that are incomplete or require clarification.
- VI.1.7. If the Part 1 Proposal from a Bidder is incomplete or requires clarification, the Procurement Administrator sends a deficiency notice to the Bidder. If a Bidder receives a first deficiency notice from the Procurement Administrator regarding any item of the Part 1 Proposal, the Bidder has until 12 PM (noon) on the Part 1 Date, or until 6 PM on the business day following the business day during which a first deficiency notice is sent to the Bidder, whichever comes later, to respond. If the Bidder responds to a deficiency notice within the time allowed but the response does not correct all deficiencies, the Bidder will, to the extent feasible, receive a further deficiency notice from the Procurement Administrator with additional time to respond. Such additional time to respond to a further deficiency notice will be no longer than (and may be shorter than) the time

allowed under a first deficiency notice. If a Bidder fails to respond to a deficiency notice within the time allowed or if a Bidder fails to provide additional information in response to a deficiency notice within the time allowed, the Part 1 Proposal will be rejected. If the Part 1 Proposal is complete, the Procurement Administrator sends a notice that the Part 1 Proposal is complete and is being considered.

- VI.1.8. A Bidder applying under an Agency Agreement that submits a Draft Officers' Certificate will receive a review of the document within two (2) business days. Any review communicated to the Bidder of the Draft Officers' Certificate is final.
- VI.1.9. A Bidder that intends to bid on ComEd Products and/or Combinations, that relies on the financial standing of a Foreign Entity as RFP Guarantor, and that submits a draft of any of the documents required in these circumstances will receive an evaluation of these documents at the time of the Part 1 Notification. Any evaluation communicated to the Bidder of such draft documents is final. The Bidder cannot submit a subsequent request for changes on the basis of this evaluation.
- VI.1.10. A Bidder is qualified pursuant to a successful Part 1 Proposal if its Part 1 Proposal is received on or before 12 PM (noon) on the Part 1 Date, if its Part 1 Proposal is complete, and if its Part 1 Proposal fully complies with the qualification standards of Article IV of these RFP Rules. If a Bidder receives a notice from the Procurement Administrator that the Part 1 Proposal is deficient or requires clarification, and if the Bidder does not respond by the time required in the notice, the Bidder will not be qualified.
- VI.1.11. The Procurement Administrator notifies each Bidder whether it has qualified pursuant to a successful Part 1 Proposal generally within three (3) days of the Part 1 Date. If a Bidder fails to qualify, the Procurement Administrator notifies

the Bidder of that fact by email. If a Bidder qualifies pursuant to a successful Part 1 Proposal, the Procurement Administrator transmits to the Bidder using a secure file transfer interface a Part 1 Notification as well as documents necessary for the Bidder's continued participation in the RFP. These documents, provided electronically, are: (i) Bid Forms; (ii) instructions for completing, encrypting, and submitting Bid Forms; (iii) confidential information for the submission of Bids, including a username, a password, and a security code unique to that Bidder; (iv) an invitation to bidder training on the bid submission procedure; (v) updated Targets for each Company; and (vi) the amount of the Pre-Bid Letter of Credit for each Company that will allow a Bidder to bid on all Blocks available for that Company. The updated Targets may undergo further revisions, which will be provided to Bidders no later than 6 PM on the Part 2 Date. If the Targets for a Company are further revised after the Part 1 Notification, the Procurement Administrator may re-issue the Bid Forms no later than two (2) business days prior to the Bid Date. Should the Targets for a Company be further revised, the amount of the Pre-Bid Letter of Credit that will allow a Bidder to bid on all Blocks available for that Company and that was announced with the Part 1 Notification will not be subject to change.

VI.1.12. The Procurement Administrator will inform qualified Bidders of the amount of the Supplier Fee per on-peak block and the amount of the Supplier Fee per off-peak block no later than 6 PM on the Part 2 Date. The Procurement Administrator will provide estimates of the Supplier Fee per on-peak block and the Supplier Fee per off-peak block as part of the webcast to be held at or prior to the opening of the Part 1 Window.

- VI.1.13. Except for the submission of Bids, the exclusive method of responding to the requirements listed in Article V of these RFP Rules is the use of the online Part 2 Form together with the use of Inserts to the Part 2 Form available as separate forms on the procurement website or from the Procurement Administrator. The Pre-Bid Letter of Credit for a procurement event and for a Company must be sent through overnight delivery service to the address provided for that Company in Article V. Other documents (supporting documents and Inserts) may be uploaded to the application website or sent to the Procurement Administrator via email.
- VI.1.14. A Bidder must confirm its contact information in Section V.1 exclusively by completing Section 1 of the Part 2 Form. A Bidder that intends to bid on AIC Products and/or Combinations must submit an executed Pre-Bid Letter of Credit to AIC and must make a number of representations, including certifying that its Bids will remain binding until at least nine (9) business days after the Bid Date. A Bidder must confirm that it agrees that the Procurement Administrator may amend the Bidder's Bid Forms should the amount of the Pre-Bid Letter of Credit for that procurement event be insufficient to support the Bidder's Bids. All required representations specific to the procurement event for AIC must be submitted exclusively by completing Section 2 of the Part 2 Form unless submitted during the Part 1 Window for early processing. A Bidder that intends to bid on ComEd Products and/or Combinations must submit an executed Pre-Bid Letter of Credit to ComEd and must make a number of representations, including certifying that its Bids will remain binding until at least nine (9) business days after the Bid Date. A Bidder must confirm that it agrees that the Procurement Administrator may amend the Bidder's Bid Forms should the amount of the Pre-Bid Letter of Credit for that procurement event be

insufficient to support the Bidder's Bids. All required representations specific to the procurement event for ComEd must be submitted exclusively by completing Section 3 of the Part 2 Form unless submitted during the Part 1 Window for early processing. A Bidder that intends to bid on MEC Products and/or Combinations must submit an executed Pre-Bid Letter of Credit to MEC and must make a number of representations, including certifying that its Bids will remain binding until at least nine (9) business days after the anticipated Bid Date. A Bidder must confirm that it agrees that the Procurement Administrator may amend the Bidder's Bid Forms should the amount of the Pre-Bid Letter of Credit for that procurement event be insufficient to support the Bidder's Bids. All required representations specific to the procurement event for MEC must be submitted exclusively by completing Section 4 of the Part 2 Form unless provided during the Part 1 Window for early processing. A Bidder submitting Proposals under an Agency Agreement must provide all required documents, including the Officers' Certificate, by completing Section 5 of the Part 2 Form. A Bidder that intends to bid on ComEd Products and/or Combinations and that is relying on the financial standing of a Foreign Entity as RFP Guarantor must provide all required documents, including the Opinion from independent counsel, by completing Section 6 of the Part 2 Form.

VI.1.15. The Part 2 Proposal, excluding Bids, consists of information submitted in the online Part 2 Form and one (1) copy of all documents, including Inserts, required by the Part 2 Form and by Article V of these RFP Rules. All Inserts are available on the procurement website or from the Procurement Administrator. All required Inserts must be duly completed and uploaded to the application website or sent by email to the Procurement Administrator. When a signature is required on an Insert, such Insert must be signed, scanned, and uploaded to

the application website or sent by email to the Procurement Administrator. A Bidder that intends to submit Bids in the procurement event for a Company must send the required original executed Pre-Bid Letter of Credit by overnight delivery service to the contact and address provided for that Company. The Pre-Bid Letter of Credit for a Company is due by 12 PM (noon) on the Part 2 Date. Other documents must be either uploaded to the application website or sent by email to the Procurement Administrator at [Illinois-RFP@nera.com](mailto:Illinois-RFP@nera.com). Responses to the requirements of Article V that do not use the Part 2 Form and the Inserts prepared for this purpose will not be considered and the Part 2 Proposal will be considered deficient.

VI.1.16. The Bid Forms, as provided to each Bidder upon qualification to a procurement event, are the exclusive method for the submission of Bids. Samples of the Bid Forms are provided for illustrative purposes as Appendix 6A and 6B of these RFP Rules. The Bid Forms for any procurement event in which the Bidder is participating must be filled out completely and transferred according to the instructions provided by the Procurement Administrator. The Bid Forms may be encrypted. Bids on any Bid Form that is incompletely or inconsistently filled out will be considered deficient and will not be evaluated.

VI.1.17. A Bidder must submit its Part 2 Proposal, excluding Bids, to the Procurement Administrator by 12 PM (noon) on the Part 2 Date. A Bidder must submit its Bids for the 2017-2018 Delivery Year between 8:30 AM and 11 AM (CPT) on the Bid Date in accordance with the instructions received from the Procurement Administrator with its Part 1 Notification and in accordance with the requirements of Section VI.2. A Bidder must submit its Bids for Products for the 2018-2020 Delivery Years between 8:30 AM and 10 AM (CPT) on the Bid Date in accordance with the instructions received from the Procurement

Administrator with its Part 1 Notification and in accordance with the requirements of Section VI.2. All times in this RFP are Central Prevailing Times unless specifically noted. No late Part 2 Proposals will be accepted under any circumstances.

VI.1.18. If the Part 2 Proposal (excluding Bids) is received before 12 PM (noon) on any business day during the Part 2 Window, the Procurement Administrator acknowledges receipt by email on the day the Part 2 Proposal is received with the results of an initial review. If a Part 2 Proposal (excluding Bids) is received after 12 PM (noon) on any business day during the Part 2 Window prior to the Part 2 Date, the Procurement Administrator acknowledges receipt by email along with the initial review by 12 PM (noon) of the next business day. The initial review states either that the Part 2 Proposal is complete and is being considered, or the initial review lists items of the Part 2 Proposal that are incomplete or require clarification.

VI.1.19. The P2 Certifications Insert for a procurement event may be submitted during the Part 1 Window for early processing, in which case such Insert will be processed along with the Part 1 Proposal.

VI.1.20. A Bidder's Part 2 Proposal (excluding Bids) is automatically deficient if the Pre-Bid Letter of Credit for a procurement event proposes or includes modifications to the Standard Pre-Bid Letter of Credit that are not among those that are acceptable to the Company and posted to the procurement website. A Bidder that intends to submit Bids in a procurement event for a Company must use the Standard Pre-Bid Letter of Credit for that Company; the Bidder may include any modifications to the Standard Pre-Bid Letter of Credit acceptable to that Company and posted to the procurement website.

VI.1.21. If the Part 2 Proposal (excluding Bids) from a Bidder is incomplete or requires clarification, the Procurement Administrator sends a deficiency notice to the Bidder. If a Bidder receives a first deficiency notice from the Procurement Administrator regarding any item of the Part 2 Proposal except for matters related to a Pre-Bid Letter of Credit, the Bidder has until 12 PM (noon) on the Part 2 Date, or until 6 PM on the business day following the business day during which that first deficiency notice is sent to the Bidder, whichever comes later, to respond. If a Bidder receives a first deficiency notice from the Procurement Administrator regarding a Pre-Bid Letter of Credit, the Bidder must respond by 12 PM (noon) on the Part 2 Date, or by 6 PM on the second business day following the business day during which that first deficiency notice is sent, whichever comes later. If the Bidder responds to a deficiency notice within the time allowed but the response does not correct all deficiencies, the Bidder will, to the extent feasible, receive a further deficiency notice from the Procurement Administrator with additional time to respond. Such additional time to respond to a further deficiency notice will be no longer than (and may be shorter than) the time allowed under a first deficiency notice and, furthermore, in no event will the deadline to respond to a deficiency notice be after 12 PM (noon) on the Bid Date. If a Bidder fails to respond to a deficiency notice within the time allowed or or if a Bidder fails to provide additional information in response to a deficiency notice within the time allowed, the Part 2 Proposal will be rejected. If the Part 2 Proposal (excluding Bids) is complete, the Procurement Administrator sends a notice that the Part 2 Proposal (excluding Bids) is complete and is being considered.

VI.1.22. A Bidder's Bids for a procurement event are evaluated only if the Bidder qualifies pursuant to a successful Part 1 Proposal, if its Part 2 Proposal

(excluding Bids) is received on or before 12 PM (noon) on the Part 2 Date, if its Part 2 Proposal (excluding Bids) is complete and fully complies with the requirements of Article V of these RFP Rules by 12 PM (noon) on the Bid Date, if its Bid Form for a given Bid Window is submitted during that Bid Window on the Bid Date, and if its Bid Forms are submitted according to the instructions provided by the Procurement Administrator. Each Bidder that submits a Part 2 Proposal will be notified whether its Bids are evaluated by 1 PM on the Bid Date by phone or by email.

VI.1.23. Although no notification is required prior to Commission approval under the PUA, the Procurement Administrator expects to notify a Bidder that had Bids in a procurement event that were evaluated whether any of the Bidder's Bids will be identified as "winning Bids" to the ICC by 6 PM on the Bid Date. Such notification is made earlier to the extent practicable or may be made on the next business day as circumstances warrant. Regardless of the timing of this notification, the Bidder's Bids on any Product or Combination remain binding until nine (9) business days after the Bid Date. The notification that a Bidder has no winning Bids occurs by phone with a written confirmation by email. For a Bidder that has Bids that are identified as winning Bids, the Procurement Administrator provides a written notification of such Bids.

## **VI.2. Bid and Post-Bid Process**

VI.2.1. A Bidder submits its Bids for a procurement event electronically according to the instructions of the Procurement Administrator. A Bidder is instructed to transfer a Bid Form through a secure file transfer interface. The Bidder must use a username and a password provided by the Procurement Administrator to access the secure file transfer interface. The Bidder may use a security code

provided by the Procurement Administrator to encrypt the file. If the Bidder does not encrypt a Bid Form, the Bidder will be required to provide the security code by phone.

- VI.2.2. A Bidder that must resort to submitting a Bid Form by email because of technical difficulties must follow the instructions provided by the Procurement Administrator for this contingency. These instructions will specify that the Bidder must phone the Procurement Administrator to advise the Procurement Administrator of the use of email transmission and to provide authenticating information. The Procurement Administrator will recommend that the Bid Forms be encrypted using the security code unique to the Bidder. The Procurement Administrator will note for the Bidder that without encryption such transmission may not be secure.
- VI.2.3. All Bid Forms for Bids in the 2017-2018 Delivery Year must be received between 8:30 and 11 AM (CPT) on the Bid Date. All Bid Forms for Bids in the 2018-2020 Delivery Years must be received between 8:30 and 10 AM (CPT) on the Bid Date. No late Bid Forms will be considered regardless of the method used by the Bidder to submit its Bid Form.
- VI.2.4. The Procurement Administrator confirms receipt of a Bid Form by phone. The phone number used is the phone number provided on the Bid Form. The Procurement Administrator makes this confirmation within twenty (20) minutes of receipt of the Bid Form. A Bidder that does not receive confirmation within twenty (20) minutes of submitting a Bid Form should assume technical difficulties, should phone the Procurement Administrator, and should proceed to submitting its Bid Form by email.
- VI.2.5. If a Bid Form received by the Procurement Administrator is incomplete or inconsistent with the requirements of these RFP Rules or the instructions on the

Bid Form, the Procurement Administrator will advise the Bidder of that fact when confirming receipt. The Bidder may correct and resubmit the Bid Form provided that the Bid Form for a given Bid Window is received by the close of that Bid Window on the Bid Date. It is the responsibility of the Bidder to ensure that a completely and consistently filled out Bid Form is submitted during the applicable Bid Window on the Bid Date. The Procurement Administrator will hold a training session for Bidders to practice the bid submission process and will work with Bidders to resolve any technical difficulties prior to the Bid Date.

VI.2.6. The Act requires the Procurement Administrator to notify Bidders that the Procurement Administrator may, in its discretion, enter into post-bid price negotiations with Bidders. The Procurement Administrator has decided that there will be no post-bid negotiations. All Bids that meet the benchmarks are evaluated. In accordance with the Act, benchmarks are established by the Procurement Administrator, in consultation with the IPA, the Procurement Monitor, and the ICC Staff. The benchmarks are confidential and are subject to review and approval by the ICC.

VI.2.7. The evaluation of Bids proceeds separately for each procurement event. For the procurement event for a Company, there are two steps. In the first step, all Bids that fail to meet the benchmarks are eliminated. In the second step, the Procurement Administrator evaluates the Bids that meet or beat the benchmarks and selects a package of Bids that procures all needed blocks for the Company at the lowest average cost per MWh. This package of Bids is called the Least Cost Package (for that Company).

VI.2.8. If, for a particular Segment of a month, an insufficient number of Bids is received, for evaluation purposes the benchmark is used for each block that has not received a Bid.

VI.2.9. In the procurement event for a Company, it is possible that multiple Bidders could submit Bids of the same amount (\$/MWh) for the same Product or Combination, resulting in a tie for the highest accepted price for a Product or Combination. Such Bids for a Company are Tied Bids (at the Tied Price) for a Product or Combination. If, in order to fill the Target exactly, only some of the Tied Bids for a Product or Combination must be accepted, the Bids included in the Least Cost Package will be selected at random from the Tied Bids on a Product or Combination. The Procurement Administrator will assign to each Tied Bid a random number between 0 and 1. The Tied Bids are selected in increasing order of random number until the Target is filled. No selection preference will be given to identical Bids submitted at any particular time or in any particular way.

VI.2.10. Although no notification is required prior to Commission approval under the PUA, the Procurement Administrator expects to notify a Bidder that had Bids in a procurement event that were evaluated whether any of the Bidder's Bids will be identified as "winning Bids" to the ICC by 6 PM on the Bid Date. Such notification is made earlier to the extent practicable or may be made on the next business day as circumstances warrant. Regardless of the timing of this notification, the Bidder's Bids on any Product or Combination remain binding until nine (9) business days after the Bid Date. The notification that a Bidder has no winning Bids occurs by phone with a written confirmation by email. For a Bidder that has Bids that are identified as winning Bids, the Procurement Administrator provides a written notification of such Bids. The Procurement Administrator provides no other information to a Bidder about the results of the procurement event.

VI.2.11. Within two (2) business days of the Bid Date, the Procurement Administrator will submit to the ICC a confidential report that will provide the results of the procurement event(s) on the Bid Date as well as a recommendation on whether these results should be accepted or rejected. Within two (2) business days of the Bid Date, the Procurement Monitor will submit to the ICC a confidential report regarding the results of the procurement event(s) on the Bid Date as well as a recommendation on whether these results should be accepted or rejected. The ICC will decide whether to accept or reject the results of each procurement event within two (2) business days of receiving the confidential reports from the Procurement Administrator and the Procurement Monitor regarding the procurement event.

VI.2.12. The Procurement Administrator will contact the representatives of each Bidder with Bids identified by the Procurement Administrator as winning Bids to the ICC to ensure that the contact information of such representatives remains correct and up-to-date. If the Procurement Administrator notifies a Bidder that the Bidder has Bids that the Procurement Administrator identifies as winning Bids for a procurement event and a Company, and if the Bidder did not fully complete the Contract Insert for that procurement event and that Company, the Bidder will be required to provide all information required by the Contract Insert for that procurement event and that Company by 12 PM (noon) on the day after such notification occurs. The Company prepares the applicable supplier contract documents (including, for ComEd, the Guaranty for Bidders relying on the financial standing of a Guarantor).

VI.2.13. If the ICC accepts the results of a procurement event for a Company, the Procurement Administrator will notify all Bidders that submitted Bids in that procurement event whether some or all of their Bids were accepted by the ICC.

Bidders that have some or all of their Bids for the procurement event for a Company accepted by the ICC are called winning Bidders for that procurement event of that Company. The Procurement Administrator notifies each winning Bidder of the number and price of blocks won for each month and Segment for that Company. The Procurement Administrator also provides to the Company procuring blocks through that procurement event the name of each winning Bidder, and for each such winning Bidder, the number and price of blocks won for each month and Segment. For each Segment of each month, the price paid to the winning Bidder is the average of the Bidder's own winning Bids for all blocks of that Product and for all blocks of a Combination that includes that Segment of that month.

VI.2.14. In accordance with the Act and ICC Orders, the following information will be made public at the time of ICC approval of a procurement event for a Company:

- (i) the names of successful Bidders;
- (ii) the load-weighted average of the winning Bids for each Segment of each month;
- (iii) the load-weighted average of the winning Bids for each Product and for each Combination;
- (iv) the number of megawatts awarded for each Segment of each month, provided that there are at least three (3) successful Bidders; and
- (v) the number of megawatts awarded for each Product and for each Combination, provided that there are at least three (3) successful Bidders.

The Act states that participants in the procurement process will maintain the confidentiality of all other supplier and bidding information.

VI.2.15. If the ICC approves some or all of the Bidder's Bids for a procurement event for a Company, by 12 PM (noon) CPT on the first business day after the ICC decision, that Company prepares and sends a partially executed electronic copy of the applicable supplier contract and related documents to the Seller. It is

expected that the Officer of the Bidder will sign a copy of the partially executed applicable supplier contract and related documents. If the Officer of the Bidder is not available to sign the applicable supplier contract and related documents, the Bidder will advise the Company of this fact, will name another individual to sign the applicable supplier contract and related documents, and will confirm that this individual is an officer, a director, or an individual otherwise authorized to undertake contracts (including the applicable supplier contract documents) and bind the Bidder. By 4 PM CPT (5 PM Eastern Prevailing Time) on the second business day after the ICC decision, the Bidder executes the signature pages of the partially executed applicable supplier contracts and related documents and sends such fully executed signature pages to the Company electronically. Upon execution of the applicable supplier contracts and related documents in counterparts by both parties, such supplier contracts and related documents are fully executed. The Bidder must meet the creditworthiness requirements under the applicable supplier contract by 4 PM CPT on the second business day after the ICC decision. Bidders that are relying on the creditworthiness of a guarantor and have winning Bids for AIC or MEC must provide a fully executed guaranty to the Company electronically by 4 PM CPT on the second day after the ICC decision. By the seventh business day after being notified of the ICC decision, the Bidder must have completed payment of the Supplier Fees due to the IPA.

- VI.2.16. Each Company files its generation supply charges for each customer group within two (2) business days of the ICC decision.
- VI.2.17. If the ICC rejects the results of the procurement event or if a Target is not filled, the Procurement Administrator, the Procurement Monitor, and the ICC Staff will meet within ten (10) days of the ICC decision to analyze potential causes of

low supplier interest or causes for the ICC decision. The Procurement Administrator may implement changes and repeat the procurement event if such changes would address concerns causing the Commission to reject the results of the procurement event or resulting in the procurement event failing to meet the requirements.

### **VI.3. Personnel and Confidentiality**

- VI.3.1. Any information provided by a Bidder in its Part 1 Proposal is provided on a confidential basis to the Procurement Administrator, and may be provided on a confidential basis to the Procurement Monitor, to the IPA, or to ICC Staff. A limited number of representatives from each Company will review the information provided to fulfill the financial requirements for each Bidder in that Company's procurement event. Any information from the Part 1 Proposal provided to a Company is also provided to the Procurement Monitor.
- VI.3.2. Any information provided by a Bidder in its Part 2 Proposal is provided on a confidential basis to the Procurement Administrator, and may be provided on a confidential basis to the Procurement Monitor, to the IPA, or to the ICC Staff. Each Company receives, reviews, and evaluates the Pre-Bid Letter of Credit for that Company.
- VI.3.3. The Procurement Administrator, the Procurement Monitor, and representatives from each Company involved in the evaluation of Proposals will consider all data and information provided by Bidders in response to this RFP to be confidential and will attempt to limit its disclosure to the public in accordance with the provisions of this section. Each Company will also take reasonable action to ensure that its employees, representatives and agents authorized to consider and evaluate all Proposals protect the confidentiality of such data and

information. Each Representative of the Procurement Administrator, Procurement Monitor, and the Companies that has access to any portion of the Proposals is required to sign a Confidentiality Statement in the form of Appendix 12 to these RFP Rules prior to evaluation of any portion of the Proposals. The list of all signatories is available to a Bidder upon request. A limited number of representatives from each Company will receive information on Bids identified by the Procurement Administrator as winning Bids for purposes of preparing the applicable supplier contracts. Another confidentiality agreement will be executed for this purpose.

VI.3.4. However, absolute protection from public disclosure of the Bidders' data and information filed in response to this RFP cannot be provided and is not intended. By submitting a Proposal in response to this RFP, each Bidder acknowledges and agrees to the limitations of the confidentiality provisions set forth in this section.

VI.3.5. In addition, the Bidders' data and information filed in response to the RFP will be disclosed if required by any federal, state or local agency (including, without limitation, the ICC) or by a court of competent jurisdiction. A Company or the Procurement Administrator will notify the Bidder in advance of such disclosure and cooperate with such Bidder, to the extent deemed reasonable by the Company, and at the expense of the Bidder, to prevent the disclosure of such materials. In any event, the Companies, their employees, and agents including the Procurement Administrator will not be responsible to the Bidders or any other party or liable for any disclosure of such designated materials before, during or subsequent to this RFP.

**ARTICLE VII. Reserved Rights**

- VII.1.1. Ameren Illinois will not be liable to any Bidder or any other party for failure to execute the applicable supplier contract. Nothing herein may be construed to bind AIC unless and until the ICC has approved winning Bids for AIC's procurement event and the (AIC) Confirmation Agreement with a Bidder has been executed and is effective. Once effective, it is the (AIC) Confirmation Agreement and not the RFP Rules or any documents relating thereto that will govern the relationship between and the responsibilities of the parties.
- VII.1.2. ComEd will not be liable to any Bidder or any other party for failure to execute the applicable supplier contract. Nothing herein may be construed to bind ComEd unless and until the ICC has approved winning Bids for ComEd's procurement event and the (ComEd) Master Agreement have been executed with a Bidder and are effective. Once effective, it is the (ComEd) Master Agreement as well as any Confirmations and not the RFP Rules or any documents relating thereto that will govern the relationship between and the responsibilities of the parties.
- VII.1.3. MEC will not be liable to any Bidder or any other party for failure to execute the applicable supplier contract. Nothing herein may be construed to bind MEC unless and until the ICC has approved winning Bids for MEC's procurement event and the (MEC) Confirmation Agreement with a Bidder has been executed and is effective. Once effective, it is the (MEC) Confirmation Agreement and not the RFP Rules or any documents relating thereto that will govern the relationship between and the responsibilities of the parties.
- VII.1.4. The Procurement Administrator reserves the right to reject Proposals submitted in response to this RFP that are incomplete, or do not conform with the requirements of this RFP, or are submitted beyond the deadline for submission,

or are submitted by a Bidder that tries to unduly influence in any way the evaluation process.