

Illinois Power Agency

(www.ipa-energyrfp.com)

Spring 2019 Procurement Events:

Block Energy and Capacity RFP (BEC RFP)

Webcast

Tuesday, March 26, 2019

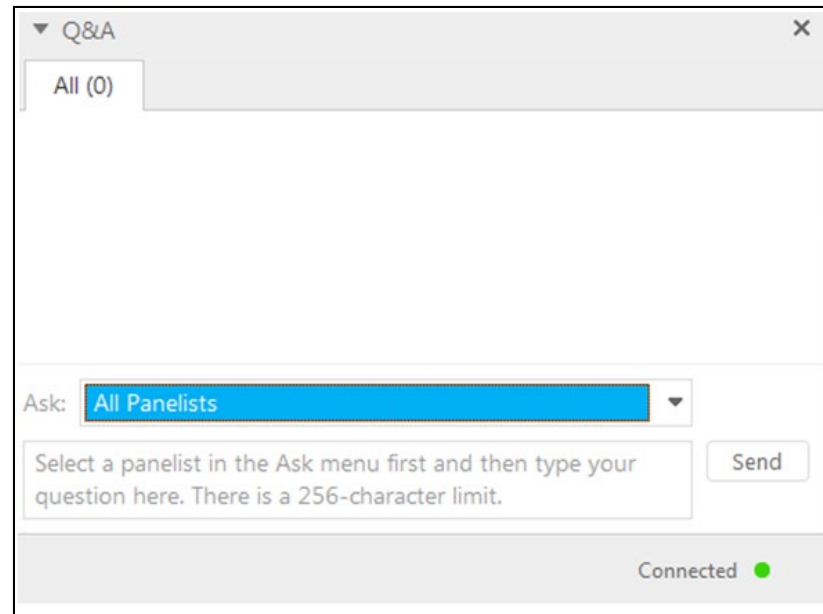
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Questions?

To submit questions to the presenters, please **locate the “Q&A” on the right hand side of your screen**, and select “All Panelists” in the “Ask” box; type in your question and click “Send” to submit your question



The screenshot shows a window titled "Q&A" with a close button (X) in the top right corner. Below the title bar, there is a dropdown menu currently set to "All (0)". Below this, there is an "Ask:" label followed by a dropdown menu set to "All Panelists". Below the dropdown menu, there is a text input field with the placeholder text "Select a panelist in the Ask menu first and then type your question here. There is a 256-character limit." and a "Send" button to the right. At the bottom right of the window, there is a "Connected" status indicator with a green dot.

Presentation Materials and Q&As will be posted to

www.ipa-energyrfp.com

Disclaimer

- Any statements herein or made on the call describing or referring to the RFP and contract documents are summaries only and are qualified in their entirety by the documents
- The governing documents include the RFP and contract documents posted on **March 20, 2019** and Bidders bear full responsibility for reviewing and understanding the written documents

Agenda

- Overview
- Supplier Contracts
- The RFP Process
- Bids and Bid Forms

Overview

Regulatory Filings by the IPA

- On **Sept. 28, 2018**, the Illinois Power Agency (“IPA”) filed its Procurement Plan
- On **Nov. 26, 2018**, the Illinois Commerce Commission (“ICC”) approved the Procurement Plan with modifications
- Procurement Plan includes a **Block Energy and Capacity RFP (“BEC RFP”)** in Spring 2019
- **NERA** serves as Procurement Administrator

BEC RFP Features Block and Capacity Products

- **Energy:** for AIC, ComEd, and MEC
 - ◆ Specific quantities of on-peak and off-peak energy in monthly periods from June 1, 2019 through May 31, 2022
 - ◆ There are no quantities for MEC to be procured for the period June 1, 2020 through May 31, 2022

- **Capacity:** AIC only
 - ◆ Zonal Resource Credits (“ZRCs”) for the 2020-2021 Planning Year and the 2021-2022 Planning Year
 - ◆ ZRCs from all zones including outside AIC’s compliance zone
 - ◆ ZRCs from outside compliance zone subject to payment adjustment

Energy Products

- RFP procures energy blocks for AIC, ComEd, and MEC
- A **product** represents block energy for:
 - ◆ a Company
 - ◆ on-peak or off-peak hours
 - ◆ a given month
- The quantity of each product is divided into blocks of **25 MW**
- Quantities in RFP documents were **provisional**; quantities to be posted today are **final**

Bidders can Bid for Combinations

- Bidders may also bid on **Combinations**, which are packages of products (e.g., Jan-Feb, Mar-Apr, Jul-Aug, Q4, June-May)
- The number of blocks available in a Combination is the minimum number of blocks available in the months of the Combination

Illustrative Example

Targets for ComEd (Number of Blocks of 25 MW)

Month	On-Peak	Off-Peak	Month	On-Peak	Off-Peak
Jun 2019	63	53	Dec 2020	15	13
Jul 2019	85	62	Jan 2021	15	12
Aug 2019	79	57	Feb 2021		
Sep 2019	53	45	Mar 2021		
Oct 2019	22	18	Apr 2021		
Nov 2019	24	22	May 2021		
Dec 2019	29	26	Jun 2021		
Jan 2020	29	26	Jul 2021		
Feb 2020	27	24	Aug 2021		
Mar 2020	24	22	Sep 2021		
Apr 2020	21	19	Oct 2021		
May 2020	21	19	Nov 2021	9	7
Jun 2020	15	13	Dec 2021	12	10
Jul 2020	18	15	Jan 2022	11	10
Aug 2020	17	14	Feb 2022	11	9
Sep 2020	13	11	Mar 2022	9	7
Oct 2020	11	10	Apr 2022	7	6
Nov 2020	12	11	May 2022	8	7

Product has 3 elements

- Company: AIC, ComEd, or MEC
- Segment: on-peak or off-peak
- Month: e.g., Nov 2019

Number of Blocks Available for Each Combination

Combination	On-Peak	Off-Peak	Combination	On-Peak	Off-Peak
Jul-Aug19	79	57	Jan-Feb21		
Oct-Nov-Dec19	22	18	Mar-Apr21		
Jan-Feb20	27	24	Jun20 to May21		
Mar-Apr20	21	19	Jul-Aug21		
Jun19 to May20	21	18	Oct-Nov-Dec21		
Jul-Aug20	17	14	Jan-Feb22		
Oct-Nov-Dec20	11	10	Mar-Apr22		
Jun21 to May22			Jul-Aug22	7	6

Combinations: packages of products

- e.g., Mar-Apr 2020
- blocks available: minimum number of blocks available in the months of the Combination

AIC Capacity Products

- A ZRC represents 1 MW of unforced capacity that qualifies to satisfy the resource adequacy requirement for a given Planning Year in a Local Resource Zone (“LRZ” or “Zone”)
- ZRCs must be transferred using Module E Capacity Tracking Tool (“MECT”) by the Delivery Deadline specified in the contract prior to MISO’s Planning Resource Auction (“PRA”)
- ZRCs may include ZRCs generated from Demand Response Resources and Load Modifying Resources
- Payment Adjusted for ZRCs outside Compliance Zone
 - ◆ LRZ 4 (or successor zone) is the Compliance Zone
 - ◆ Payment for ZRCs from other zones adjusted based on Auction Clearing Price (“ACP”) of Source Zone relative to Compliance Zone

Application Process is Online

- **Part 1 (pre-qual): respond to qualification standards**
- ◆ Information retained for Bidders that successfully completed the Part 1 Proposal in the BEC RFP previously
- ◆ **Part 2 (registration): make certifications; pre-bid security**

Part 1 Proposal (Mar. 27–Apr. 02)

- **Online:** provide information using online P1 form
- **Online:** upload completed Inserts
- **Online:** upload required supporting documents
- **Send to IPA:** Bid Participation Fee

Part 2 Proposal (Apr. 09– Apr. 16*)

- **Online:** provide information using online P2 form
- **Online:** upload completed Inserts
- **Send for each procurement event separately:** pre-bid letter of credit

*Pre-Bid Letter of Credit for AIC Capacity Products is due April 23, 2019

Bid Submission and Evaluation

- Bid Submission
 - ◆ Bidders enter their Bids in an **Excel spreadsheet** that will be provided to them at the time of qualification
 - ◆ Bidders will **transfer** their spreadsheet through a secure bid transfer site
 - ◆ Bidders may **encrypt** their Bid Forms for additional security

- Bid Evaluation
 - ◆ The evaluation considers only Bids that **meet or beat the benchmarks**
 - ◆ Evaluation identifies the least cost package

- Benchmarks developed using confidential methodology approved by ICC

Bid Participation Fee and Supplier Fee

- **Bid Participation Fee of \$500** is paid by **Bidders** to IPA by the **Part 1 Date**
 - A single Bid Participation Fee applies to all procurement events under this RFP and all RFPs in 2019
- **Supplier Fee** is paid by **Winning Bidders only** to IPA within **7 business days of ICC decision**
- **Estimates of Supplier Fees** at this time:
 - **\$127** per on-peak block
 - **\$84** per off-peak block
 - **\$20** per ZRC(Final Supplier Fees will be announced on Part 2 Date)

For a complete set of instructions for payment of Bid Participation Fee, email Illinois-RFP@nera.com

Supplier Contracts

Final Contracts Posted on March 20

- Separate energy contracts for AIC, ComEd and MEC
- A separate contract for AIC Capacity Products
- Each contract is standard and **non-negotiable**
- Bidders **must accept terms** of applicable supplier contract prior to bidding
- Bidders will execute the applicable supplier contract and related documents after the ICC decision

Energy: AIC and MEC Contracts

(AIC/MEC) Confirmation Agreement

- **Separate but similar for:**  
- **Based on industry standard** EEI Master Power Purchase & Sale Agreement
 - Confirmation Agreement
 - Exhibit A – Form of Guaranty and acceptable modifications
 - Exhibit B – Form of Letter of Credit
 - Exhibit C – EEI Master Power Purchase & Sale Agreement
 - Exhibit D – EEI Collateral Annex
 - Exhibit E – Paragraph 10 to EEI Collateral Annex
- Confirmation Agreement contains:
 - all **modifications** to the EEI Master Power Purchase and Sales Agreement
 - **Elections** to certain contract and credit terms

AIC/MEC: Main Features (non-credit)

▪ **Scheduling Requirement**

- ◆ For each delivery month, applicable utility and supplier will work together to enter and approve all DART/Financial Scheduling entries within the MISO Portal no later than 10 business days prior to the start of the delivery month

▪ **Delivery Point (Physical transaction for day-ahead market)**

- ◆ AIC: MISO CP Node AMIL.BGS6
- ◆ MEC: MISO CP Node MEC.MECB

▪ **Confidentiality**

- ◆ Included reference to the Illinois Public Utilities Act

▪ **Transaction Details**

- ◆ Pricing and volume details for all products for which Bidder has approved Bids are indicated in Table 1

AIC/MEC: Main Credit Terms

- **Exposure** is based on MtM methodology
- Standard Letter of Credit and Guaranty are provided as Exhibits to Confirmation Agreement
- A single Guaranty may be applicable to **multiple contracts**
- Acceptable modifications to Guaranty are provided as Schedules to the Confirmation Agreement
- Collateral Requirement applies **only to Seller**

Energy: ComEd Contract

- **Based on industry standard** EEI Master Power Purchase & Sale Agreement
 - EEI Master Power Purchase and Sales Agreement and Cover Sheet
 - EEI Collateral Annex (including Paragraph 10)
 - Schedule 1A to Collateral Annex (Post-Bid Letter of Credit)
 - Exhibit A to Schedule 1A (Letter of Full Transfer)
 - Schedule 2 to Collateral Annex (Guaranty)
 - Schedule 3 to Collateral Annex (MtM Calculation Methodology)
 - Confirmation Sheet (Sample)

- Cover Sheet contains all **modifications** to the EEI Master Power Purchase & Sales Agreement

- **Elections** to certain contract terms are found in Cover Sheet and Paragraph 10 of Collateral Annex

ComEd: Main Features (non-credit)

▪ **Scheduling Requirement**

- ◆ Seller shall submit schedule contract quantities through PJM InSchedules
- ◆ Seller must schedule 4 weeks in advance of delivery month
- ◆ Buyer must confirm 3 weeks in advance of delivery month

▪ **Delivery Point**

- ◆ Physical transaction scheduled to ComEd Residual Aggregate (currently Pnode ID 116472935) for the day-ahead PJM market

▪ **Confidentiality**

- ◆ Included reference to the Illinois Public Utilities Act

▪ **Confirmation**

- ◆ A single confirmation for all products for which Bidder has approved Bids

ComEd: Main Credit Terms

- **Exposure** is based on MtM methodology
- Methodology for calculating current MtM value is given in **Schedule 3** to the Collateral Annex
- Standard Letter of Credit and Guaranty are provided as Schedules to Collateral Annex
- A single Guaranty may be applicable to **multiple contracts**
- Acceptable modifications to Guaranty have been posted to the website
- Collateral Requirement applies **only to Seller**

Capacity: AIC Contract

(AIC) Capacity Agreement

- Confirmation Agreement
 - ◆ Attachment A – Performance Assurance
 - ◆ Attachment B – Form of Guaranty and acceptable modifications
 - ◆ Attachment C – Form of Letter of Credit

Main Features (non-credit)

- **ZRC Transfer and Delivery**
 - ◆ Seller transfers ZRCs to AIC's account via MECT
 - ◆ ZRCs must be transferred by later of: (a) 5 business days prior to Fixed Resource Adequacy Plan ("FRAP") submission deadline or (b) the date when MECT becomes available for transfer

- **Confidentiality**
 - ◆ Included reference to the Illinois Public Utilities Act

- **Transaction Details**
 - ◆ Quantity and Pricing details for ZRCs from each Zone for a given planning year which Bidder has approved Bids are indicated in Table A of Confirmation Agreement

ZRCs may be sourced from anywhere in MISO

- LRZ 4 (or successor zone) is the Compliance Zone
 - ◆ Contract Price reflects Bids for these ZRCs
 - ◆ No payment adjustment for ZRCs from Compliance Zone

- For ZRCs sourced from outside Compliance Zone
 - ◆ Final payment determined only after MISO PRA when the Auction Clearing Prices (“ACPs”) for all Zones are known
 - ◆ Payment is adjusted based on Source Zone ACP relative to Compliance Zone ACP

Timeline of Events



Buyer (or Seller as applicable) makes payment on a monthly basis

Payment Adjusted for Non-Zone 4 ZRCs

- No Payment Adjustment if ZRCs are from Compliance Zone!
- If ZRCs are sourced from outside compliance zone:

Scenario 1: Compliance Zone ACP < Source Zone ACP
⇒ Adjustment **adds** to payment from **Buyer to Seller**

Scenario 2: Compliance Zone ACP > Source Zone ACP
⇒ Adjustment **reduces** payment from **Buyer to Seller**

Scenario 3: (a) Compliance Zone ACP > Source Zone ACP
and (b) Adjustment (Reduction) > Payment
⇒ Adjustment results in **Payment from Seller to Buyer**

FAQs have been posted with examples

Main Credit Terms

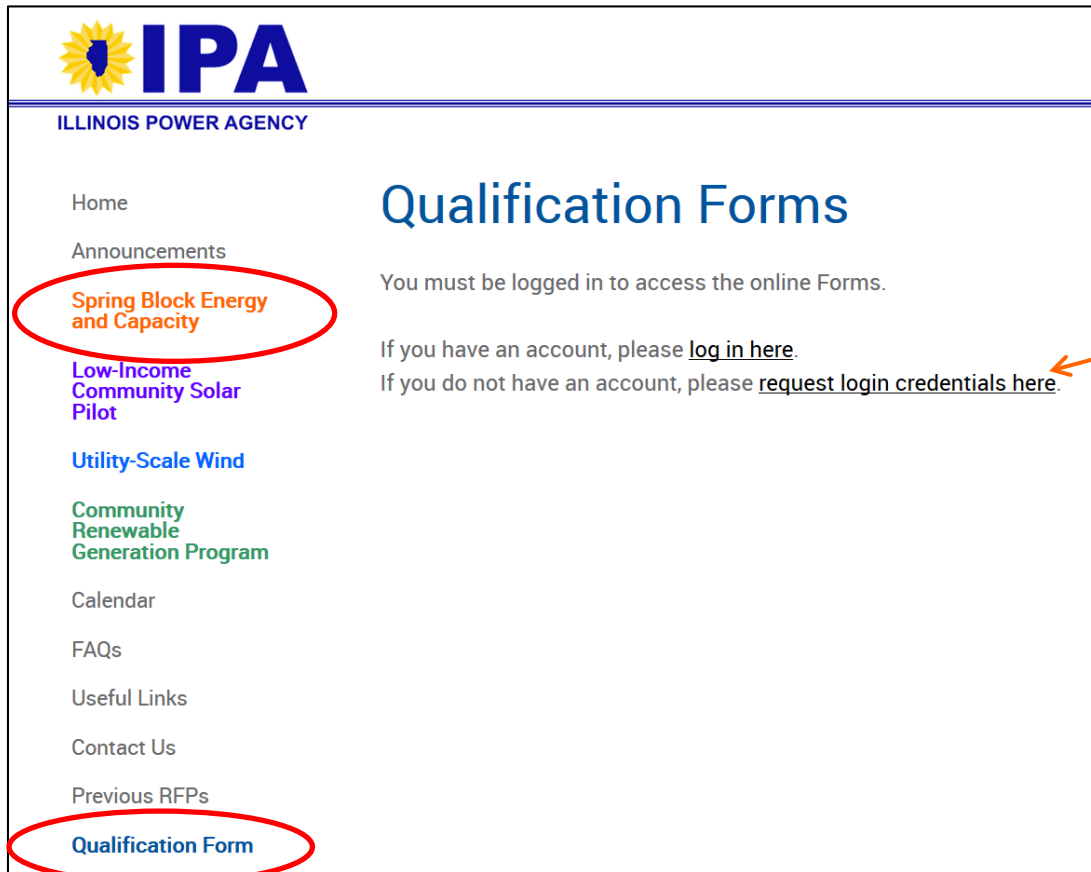
- **Exposure under contract:**
 - ◆ 10 % of Contract Value required on Effective Date
 - ◆ If Seller is required to pay Buyer after adjusting for ZRCs sourced from other zones: the exposure is simply the amount owed to Buyer
- Standard Letter of Credit and Guaranty will be provided as Attachments to Confirmation Agreement
- Acceptable modifications to the Guaranty will be provided as Schedules to the Guaranty
- Collateral requirement applies **only to Seller**

The RFP Process

BEC RFP Calendar

25-Mar	26-Mar	27-Mar	28-Mar	29-Mar
	Webcast	Part 1 Window Opens		
01-Apr	02-Apr	03-Apr	04-Apr	05-Apr
	Part 1 Date Bid Participation Fee Due			
08-Apr	09-Apr	10-Apr	11-Apr	12-Apr
Part 1 Notification	Part 2 Window Opens			
15-Apr	16-Apr	17-Apr	18-Apr	19-Apr
	Part 2 Date Pre-Bid LC Due for Energy	Bidder Training		Not a business day for Ameren Illinois
22-Apr	23-Apr	24-Apr	25-Apr	26-Apr
Energy Bids Due	Pre-Bid LC Due for Capacity			Capacity Bids Due ICC decision - Energy Products
29-Apr	30-Apr	01-May	02-May	03-May
			ICC decision - Capacity Products	

NEW Bidders: Register for your Account



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ILLINOIS POWER AGENCY

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Announcements
Spring Block Energy and Capacity
Low-Income Community Solar Pilot
Utility-Scale Wind
Community Renewable Generation Program
Calendar
FAQs
Useful Links
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Previous RFPs
Qualification Form

Qualification Forms

You must be logged in to access the online Forms.

If you have an account, please [log in here](#).
If you do not have an account, please [request login credentials here](#).

Register for an Account

Alternatively, send an email to Illinois-RFP@nera.com with:

- Company name
- full name of contact
- phone and alternate number
- email address

Previously qualified Bidders will receive login credentials and specific instructions by email from the Procurement Administrator

The Part 1 Proposal

- Bidders
 - ◆ Provide contact information and make certifications
 - ◆ Provide credit ratings and financial statements
- Previously qualified Bidders (successfully completed the Part 1 Proposal in 2017 or 2018 under the BEC RFP) are eligible to participate in an abbreviated Part 1 Process
- Part 1 Proposal consists of:
 - ◆ Information submitted through the **online Part 1 Form**
 - ◆ Supporting **documents** (can be uploaded to the form or sent by email to the Procurement Administrator)
 - ◆ Supporting documents include **Inserts**
 - ◆ Payment of **Bid Participation Fee** to the IPA

Basic Information

1. **Name and Address of the Bidder**

New	Prev Qual
------------	------------------

Provide	Confirm
----------------	----------------

2. **Bidder that has not been a Supplier** to a Company in past three years must show that it is an Affiliate Member of PJM, Voting Member of PJM or a Certified Market Participant in MISO

Provide	Recent Sellers Exempt
----------------	------------------------------

3. **Officer of the Bidder** is an individual empowered to undertake contracts and bind the Bidder

Provide	Update as needed
----------------	-------------------------

- ◆ Signs all representations (Part 1 and Part 2)
- ◆ Designates the Representative

4. **Representative of the Bidder** serves as contact for purposes of the RFP (**Representative Insert, #P1-1**)

Provide	Update as needed
----------------	-------------------------

5. **Designation of Nominees.** The Representative or the Officer may name up to three Nominees (**Nominee Insert, #P1-2**)

BOTH Provide

- ◆ Communications from the Procurement Administrator sent to the Representative and will also be sent to the Nominees

Inserts available on procurement website

Bid Participation Fee

- **Bid Participation Fee of \$500** paid by all Bidders
 - paid once for all 2019 Procurement Events
- **Bid Participation Fee is due** to the IPA **by Part 1 Date**
- Two methods of payment:
 - ♦ **Check made payable to the Illinois Power Agency**
 - ♦ **E-Pay through <https://magic.collectorsolutions.com/magic-ui/payments/illinois-power-agency-ipa/202227>**
- IPA cannot accept wire transfers
- **The physical address for the IPA has changed** – the new address and complete instructions available upon email request to the Procurement Administrator at Illinois-RFP@nera.com

Financial Requirements

New

Prev Qual

- 1. Name of Entity on Whose Financial Standing the Bidder Relies.** Bidder chooses either to rely on its own financial standing or on the financial standing of another party (“Entity”)
- 2. Credit Ratings for the Entity.**
- 3. Financial Information for the Entity.** Annual and quarterly financial information (**can be uploaded**)

BOTH Provide

BOTH Provide

BOTH Provide

Company-Specific Requirements for Energy Products

Separately for AIC (Section 4), ComEd (Section 5), and MEC (Section 6):

New

Prev Qual

- **Information to Prepare the applicable Supplier Contract Documents.** Inserts provided as a **Word document:**

- **AIC Contract Insert (#P1-3)**
- **ComEd Contract Insert (#P1-6)**
- **MEC Contract Insert (#P1-9)**

BOTH Provide

- **Representations of the Officer of the Bidder.** Officer of the Bidder makes a number of certifications – all certifications in one place

- **AIC Certifications Insert (#P1-4)**
- **ComEd Certifications Insert (P1-7)**
- **MEC Certifications Insert (#P1-10)**

BOTH Provide

- ✓ Additional requirements for Bidders in special circumstances (sections 8 & 9)

Company-Specific Requirements for Energy Products

- **Optional: Comments on Changes to the Letters.** Bidders can use the Comment Inserts to provide comments and suggest modifications on the changes that have been made to the Letters of Credit
 - **AIC Energy Comment Insert (#P1-5), ComEd Comment Insert (#P1-8), and MEC Comment Insert (#P1-11)**
 - The Inserts are Word document with tracked changes turned on
- In the **Pre-Bid Letter of Credit for each Company**, the ability to effect a draw by electronic means has been added
- In the **Post-Bid Letter of Credit for AIC and MEC**, the ability to effect a draw by electronic means has been added
- Additionally, for the **AIC Post-Bid Letter of Credit**, notification from the bank that the Letter of Credit is not extended must be made by electronic means (instead of facsimile transmission)

Requirements for AIC Capacity Product

- **Information to Prepare the (AIC) Capacity Agreement.** Insert must be provided as a **Word document:**
 - **AIC Capacity Contract Insert (#P1-12)**
 - **Representations of the Officer of the Bidder.** Officer of the Bidder makes a number of certifications – all certifications in one place
 - **AIC P1 Capacity Certifications Insert (#P1-13)**
 - **Optional: comments on the Letters of Credit via AIC Capacity Comment Insert (#P1-14)**
 - **Same changes as AIC Energy Letters of Credit**
- ✓ Additional requirements for Bidders in special circumstances (sections 8 & 9)

New

Prev Qual

BOTH Provide

BOTH Provide

Contract Inserts to the Part 1 Form

- The applicable supplier contract documents are **prepared by the Company** for Bidders with Bids identified as winning Bids to the ICC (between the evaluation of Bids and the ICC decision)
- Bidders are asked to provide all necessary information with the **Part 1 Proposal**
- If a Bidder does not provide this information with the Part 1 Proposal, the Bidder will be **required to acknowledge** that the information will be required by 12 PM (noon) CPT on the day after the Bidder is notified that it has Bids identified as winning Bids

Part 1 Proposal: Process

- Part 1 Proposal evaluated promptly when the Bidder clicks **SUBMIT**
- While the Procurement Administrator evaluates the Part 1 Proposal, the Bidder will be temporarily **locked out** of its account
- If **deficiencies** are noted, Bidders are advised
 - ◆ On the same day if materials received before noon
 - ◆ Next business day before noon otherwise
- Bidders generally have until 6 PM on the next business or until noon on the Part 1 Date to respond to a **first** request for additional information
- **Notification by email** to the entire Bidder Team (Representative and Nominees)
- Documents delivered via **a secure electronic method**

Part 1 Date	12 PM CPT on April 02, 2019
Part 1 Notification	6 PM CPT on April 08, 2019

Part 1 Notification

- With the Part 1 Notification the Procurement Administrator provides the following **documents for submission of the Part 2 Proposal:**
 - ◆ Bid Forms
 - ◆ Instructions for filling out the Bid Forms and uploading to **secure bid transfer site**
 - ◆ Username, password, security code for bid submission
 - ◆ Invitation to training session on bid submission procedure
 - ◆ **Amounts of Pre-Bid Letters of Credit required to bid on all blocks for each Company**
- Materials provided to Bidders by **a secure electronic method**
- Bidders acknowledge in the Part 2 Proposal receipt of the confidential information required to bid

More than One Deadline for the Part 2 Proposal

- Bidders
 - ◆ Provide any update to their contact information
 - ◆ Make certifications
- Part 2 Proposal consists of:
 - ◆ Information submitted through the **online Part 2 Form**
 - ◆ Signed certifications (scan can be uploaded or sent via email)
 - ◆ Submission of an executed **Pre-Bid Letter of Credit** for each procurement event in which Bidder intends to bid
 - ◆ Bids
- Additional requirements for Bidders in special circumstances

Part 2 Date: Noon CPT on Apr. 16	Part 2 Form and supporting documents
Noon CPT on Apr. 16	Energy Pre-Bid Letters of Credit
Noon CPT on Apr. 23	Capacity Pre-Bid Letter of Credit

Part 2 Proposal Certifications

- Bidders that retain an Advisor (assisting with bidding strategy or estimation of the value of the Products) must name the **Advisor** in the Part 2 Proposal
- Bidder must make a number of certifications, including:
 - ◆ Submitted Bids are binding
 - ◆ If Bidder has winning Bids that are approved by the Commission, Bidder will execute the applicable supplier contract without modification
 - ◆ Bidder is taking all necessary care to uphold confidentiality of the Proposal
 - ◆ Bidders that have named an Advisor have additional representations required in this regard
- **Certifications Inserts** are prepared for this purpose
 - ◆ #P2-2 for AIC Energy, #P2-3 for ComEd, #P2-4 for MEC, and #P2-5 for AIC Capacity
 - ◆ #P2-1 for Bidders that retain an Advisor

Pre-Bid Letters of Credit

One Pre-Bid Letter of Credit Per Procurement Event

- A Bidder that submits a Proposal for both AIC Energy Products and AIC Capacity Product must submit two separate Pre-Bid LCs to AIC
- The Pre-Bid Letter of Credit must be
 - ◆ in the standard form or incorporate only modifications acceptable to the applicable Company for the applicable procurement event and posted on www.ipa-energyrfp.com
 - ◆ sent to AIC, ComEd, or MEC **directly**
- Pre-Bid Letters of Credit expire no earlier than:
 - ◆ **May 16, 2019** for Energy procurement events
 - ◆ **May 22, 2019** for Capacity procurement event
- Bidders may provide special instructions for the return of the Pre-Bid LC

Pre-Bid Letters of Credit

Energy:

- Pre-Bid Letters of Credit in an amount of **\$5,000/block** of the Indicative Quantity subject to:
 - ♦ a **\$250,000 minimum for AIC and ComEd**
 - ♦ a **\$25,000 minimum for MEC**
 - ♦ **The maximum for a Company** that allows for a Bidder to bid on all blocks for that Company (provided with the final targets)
- **Indicative Quantity** is the most blocks that a Bidder intends to bid across all Segments and all months for a Company

Capacity:

- Capacity Pre-Bid Letter of Credit must be for **\$200,000** regardless of the amount a Bidder plans to bid

Note: AIC will not be reviewing Pre-Bid Letters of Credit on Good Friday (April 19).

Instructions for Bid Submission

- The **Bid Form** is the exclusive method for the submission of Bids
 - ◆ Bid Forms incompletely or inconsistently filled out will not be evaluated
- Bid Forms duly filled out must be submitted to the Procurement Administrator via a **secure bid transfer** site
 - ◆ The Procurement Administrator confirms receipt of the Bid Form with each Bidder by phone
 - ◆ Procurement Administrator uses contact information on Bid Form
- **Step-by-step guide** provided with the Part 1 Notification
- Bidders will have opportunity to practice and will have a **backup method (by email)** for bid submission

Overlapping Bid Windows

Energy Products: Bids Must Be Received

Bid Date	April 22, 2019	
Overlapping Bid Windows by Delivery Period	2020/2021, 2021/2022	8:30 AM to 10 AM CPT
	2019/2020	8:30 AM to 11 AM CPT

Capacity Products: Bids Must Be Received

Bid Date	April 26, 2019
Bid Window	10 AM to 12 PM (noon) CPT

Post-Bid Process: ICC Decision

- Although no notification is required prior to Commission approval under the PUA, Procurement Administrator aims to notify Bidders by phone by 6PM **on the Bid Date** whether their Bids are identified as winning Bids to the ICC with a written notice to follow (**the following day as circumstances warrant**)
- If not already done, Bidders with winning Bids must provide the Contract Insert(s) for preparation of the applicable supplier contract documents **by 12PM CPT on the day after notification** that the Bidders has Bids identified as winning Bids
- Procurement Administrator and the Procurement Monitor each submits a confidential report to ICC
 - ♦ **April 24** for Energy procurement events
 - ♦ **April 30** for Capacity procurement event
- The ICC will decide whether to accept the results of each procurement event
 - ♦ **April 26** for Energy procurement events
 - ♦ **May 02** for Capacity procurement event

Post-Bid Process: Contract and Supplier Fees

- Company sends electronically to Bidder partially executed contract documents
 - ◆ ComEd prepares the guaranty for the winning Bidder's guarantor as well
 - ◆ For AIC and MEC, Bidder prepares own guaranty and submits executed guaranty for electronic receipt by the Company
- Bidder countersigns, sends back electronically contract documents and fulfills creditworthiness requirements
- **Payment of the Supplier Fee** to the IPA is due seven business days of Commission decision
- Pre-Bid Letter of Credit may be drawn upon if Supplier Fees are not paid by the deadline

Energy Bids and Bid Forms

Bids in the Energy Procurement Events

- A **Bid** is a price in \$/MWh for a block of a Product or for a block of a Combination

ComEd On-peak blocks	Dec 2019	Jan 2020	Feb 2020	Jan & Feb 2020
1	50.00		50.00	60.00
2			52.00	

Subject to the amount of the Pre-Bid Letter of Credit:

- A Bidder may bid on **any number of Products** and may bid on all Products
- A Bidder may bid on **any number of Combinations** and may bid on all Combinations
- A Bidder may bid **both** on a Product and on a Combination that includes this Product

Energy Bid Forms

- The General Information tab has information about the products – and contact information that the Bidder fills out

Appendix 7A (2019-2020 Delivery Year)
Illinois Power Agency Spring 2019 Procurement Events
Bid Form - General Information
Due Monday, April 22, 2019 between 8:30 AM and 11 AM (CPT)

General Information:

In addition to this 'General Information' sheet, this Bid Form contains the following nineteen (19) sheets:

- | | | | |
|--------------------------------|-----------------------------------|--------------------------------|----------------------|
| 1) AIC On-Peak Bids 2019-2020 | 7) ComEd On-Peak Bids 2019-2020 | 13) MEC On-Peak Bids 2019-2020 | 14) MWS 2019-2020 |
| 2) AIC Off-Peak Bids 2019-2020 | 8) ComEd Off-Peak Bids 2019-2020 | | 15) MWS 2020-2021 |
| 3) AIC On-Peak Bids 2020-2021 | 9) ComEd On-Peak Bids 2020-2021 | | 16) MWS 2021-2022 |
| 4) AIC Off-Peak Bids 2020-2021 | 10) ComEd Off-Peak Bids 2020-2021 | | 17) Checks 2019-2020 |
| 5) AIC On-Peak Bids 2021-2022 | 11) ComEd On-Peak Bids 2021-2022 | | 18) Checks 2020-2021 |
| 6) AIC Off-Peak Bids 2021-2022 | 12) ComEd Off-Peak Bids 2021-2022 | | 19) Checks 2021-2022 |

Sheets one through thirteen are for entering Bids. Sheets fourteen through sixteen are for entering a Maximum Willingness to Supply for each month and Segment. Sheets fourteen through sixteen are optional. Sheets seventeen through nineteen provide checks on entered Bids.

Bidder Information:

Bidder Name
Contact Name
Phone Number

Bidder information is incomplete. All fields are mandatory.

**Bidder
Information**

Each Tab for a Segment/Delivery Year/Company

- Fifteen tabs for Bid Entry for all Companies across two Bid Forms
 - First Bid Form: 2019-2020 DY: On-Peak and Off-Peak
 - Second Bid Form: 2020-2022 DYs: On-Peak and Off-Peak

Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19

**Bid Entry for
Single Months**

Jul-Aug-19	Oct-Nov-Dec-19	Jan-Feb-20	Mar-Apr-20

**Bid Entry for
Combinations**

Maximum Willingness to Supply

- The **maximum willingness to supply** is a maximum number of blocks that a Bidder wants to win for a particular Segment and month for a Company
- It will be assumed that the Bidder is willing to supply up to:
 - ♦ The Target for the Segment and month; OR
 - ♦ The number of blocks bid across all Products and Combinations that include that Segment and monthwhichever is smaller
- The Bidder may, **but is not required to**, specify a **maximum willingness to supply** for a Segment of a month to override this default
 - ♦ A Bidder would do this to specify a willingness to supply **smaller than** the default (smaller than the target and smaller than the total number of blocks bid for a Segment and month)

Additional Information in Bid Forms

- Additional information by delivery year for each month, Segment and Company:
 - Components of the calculation of the **Default MWS**;
 - Checks on **Bidder specified MWS** relative to blocks Bid and the Default MWS; and
 - Checks on the **number of blocks Bid** on Products or Combinations relative to the Targets
- Warnings may appear** if Bidder specified MWS and certain conditions are satisfied
- Cells are highlighted** to indicate the Products or Combinations to which the warnings apply

Checks and Flags - AIC:

Details of Default MWS

	AIC Off-Peak Products												AIC Off-Peak Combinations					Blocks Bid on Combinations
	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	JA-20	OND-20	JF-21	MA-21	EY 20-21	
Blocks Bid on Month	2	2	4	3	1	1	2	4	2	2	1	2	2	3	2	1	-	
+ Blocks Bid on Combinations that Include Month	-	2	2	-	3	3	3	2	2	1	1	-						
(A) Total Blocks Bid on Month	2	4	6	3	4	4	5	6	4	3	2	2						
(B) Target for Month	4	4	4	3	3	3	4	4	4	3	3	3						
Default MWS Calculation = min[(A), (B)]	2	4	4	3	3	3	4	4	4	3	2	2						
MWS	-	4	3	3	3	3	2	4	4	4	2	2						

MWS Checks

MWS = 0 but Blocks Bid																	
MWS < #Blocks Bid on Month																	
MWS < #Blocks Bid on a Combination that Includes Month																	
MWS > Default MWS																	

None of the Blocks bid for the highlighted month (Blocks bid on the month or on any Combination that includes the month) will be evaluated because the MWS specified for that month is zero. Some of the Blocks bid for the highlighted month will not be evaluated because the MWS specified for that month is less than the number of Blocks bid for that month. Lower priced Bids up to the number of Blocks bid on a Combination that includes the highlighted month will not be evaluated because the MWS specified for that month is less than the number of Blocks bid on one or more

The MWS specified exceeds the Default MWS. The MWS will be discarded and the Default MWS will be used in the evaluation.

Two Steps to Bid Evaluation

- 1. First Step:** Bids that fail to meet the benchmarks are eliminated
- 2. Second Step:** Selection of package that yields the lowest average cost per MWh

AIC Capacity Bids and Bid Form

ZRCs can be from any Zone

- Bidders may bid on ZRCs from any Zone
- Bidders must indicate for a given Planning Year
 - ◆ Quantity of ZRCs
 - ◆ Price of ZRCs
 - ◆ Source Zone of ZRCs
- A Bidder may bid on a number of ZRCs not to exceed the Target number of ZRCs for a given Planning Year

Bid in the AIC Capacity Procurement Event

- A **Bid** is a price for a quantity of ZRCs and Source Zone (no standard block size) for a given Planning Year

Planning Year 2020-2021		
Bid (\$/MW-day)	ZRCs Bid (Number)	Source Zone
\$10.00	10	4

- A Bidder may indicate the number of ZRCs offered at a given price

Bid Form

- The General Information tab has information on the Target – and contact information that the Bidder fills out

Appendix 8
Capacity Procurement Event
Bid Form - General Information
Due Friday, April 26, 2019 between 10 AM and 12 PM (CPT)

Template Information:

In addition to this 'General Information' sheet, this Bid Form contains the following sheet:

1) AIC ZRC Bids 2020-2021
2) AIC ZRC Bids 2021-2022

Bidder Information:

Bidder Name	
Contact Name	
Phone Number	

Bidder information is incomplete. All fields are mandatory.

Bidder Information

One Tab Per Planning Year for ZRC Bid Entries

<u>Section 1. Number of ZRCs bid</u>		
ZRCs Bid		
<input type="text" value="0"/>		

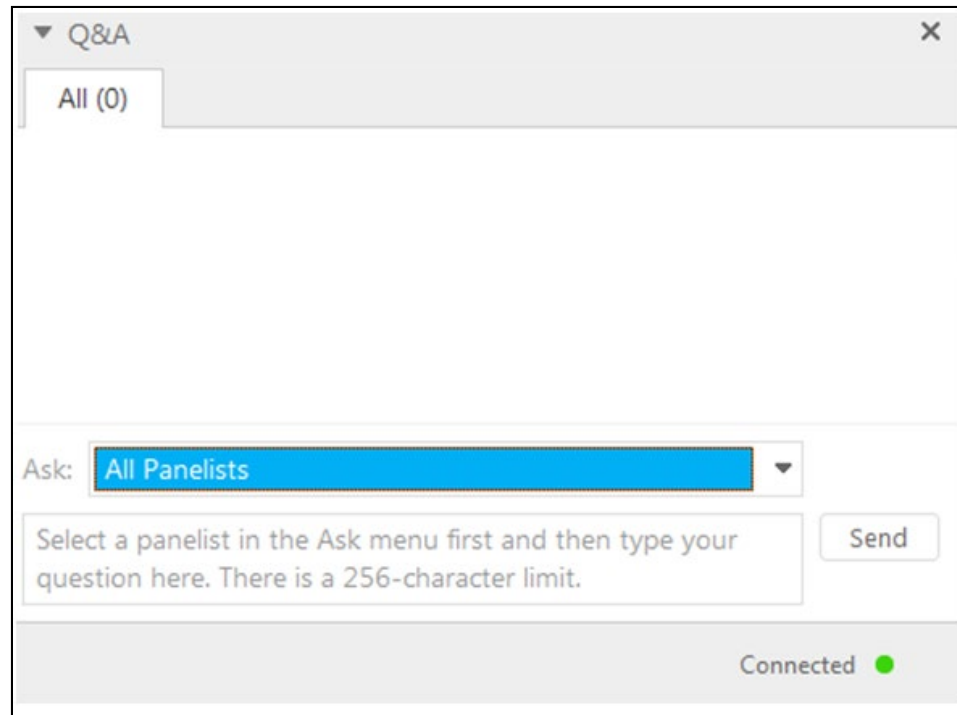
<u>Section 2. Bids</u>			
Planning Year 2020-2021			
	Price (\$/MW-Day)	Number of ZRCs (whole number)	Source Zone
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Bid Evaluation Procedure

- 1. First Step:** Bids that fail to meet the benchmark are eliminated
- 2. Second Step:** Selection of lowest priced Bids for a Planning Year until the Target for that Planning Year is met

Questions?

To submit questions to the presenters, please **locate the “Q&A” on the right hand side of your screen**, and select “All Panelists” in the “Ask” box; type in your question and click “Send” to submit your question



The screenshot shows a Q&A interface window. At the top, there is a dropdown menu labeled "Q&A" with a close button (X). Below this, there is a section labeled "All (0)". The main area contains an "Ask:" dropdown menu currently set to "All Panelists". Below the dropdown is a text input field with the placeholder text: "Select a panelist in the Ask menu first and then type your question here. There is a 256-character limit." To the right of the text input field is a "Send" button. At the bottom right of the window, there is a "Connected" status indicator with a green dot.

Contact: Illinois-RFP@nera.com